

**Seminar 1**

**Backward induction, Rationalizability**

**Sophio Togonidze**  
[Sophotogonidze@gmail.com](mailto:Sophotogonidze@gmail.com)

**February 20, 2023**



# Readings

## Main textbooks:

- (G) R. Gibbons: Game Theory for Applied Economists, Princeton University Press, 1992.

## Additional Textbooks:

- (M) A. Mas-Colell, M. Whinston, and J. Green: Microeconomic Theory, Oxford University Press, 1995.
- (BP) P. Belleflamme and M. Peitz. "Industrial Organization. Markets and Strategies." Cambridge University Press. 2015
- (S) O. Shy "Industrial Organization. Theory and Applications" MIT Press. 1995

# Requirements and Grading

- The students are evaluated according to written exams.
- 4 exams available to take for this GT class
- To pass the course, students are required to score at least 50 % from the exam.

<b>Grade</b>	<b>Interval</b>
A	[100 ; 90)
B	[90 ; 80)
C	[80 ; 70)
D	[70 ; 60)
E	[60 ; 50)
F (Fail)	[50 ; 0)

# Exam Dates

- Exam 1: March 6, 2023, 8:00- 9:20, room 109
- Exam 2: March 20, 2023, 8:00- 9:20, room 109
- Exam 3: April 3, 2023, 8:00- 9:20, room 109
- Exam 4: April 25, 2023, 8:00- 9:20, room 109

You need to register on Moodle2:

<https://dl2.cuni.cz/>

## What is a game?

*“In brief, a game is being played whenever human beings **interact.**” (Ken Binmore)*

## What is Game Theory?

*“Game theory is concerned with the actions of decision makers who are **conscious** that their actions affect each other. ” (Eric Rasmusen)*

*“It is mostly about what happens when people **interact in a rational manner.** ”  
(Ken Binmore)*

## “Essential Elements“

**Players:** Players are the individuals who make decisions. Each player's goal is to maximize his utility by choice of actions.

**Actions:** An **action** or move by player  $i$ , denoted  $\mathbf{a}_i$  is a choice he can make.

Player  $i$ 's **action set**,  $\mathbf{A}_i = \{\mathbf{a}_i\}$ , is the entire set of actions available to him.

An **action combination (profile)** is an ordered set  $\mathbf{a} = \{\mathbf{a}_i\}$ ; ( $i = 1, \dots, n$ ) of one action for each of the  $n$  players in the game.

**Payoffs:** By player  $i$ 's **payoff**  $u_i(\mathbf{s}_1, \dots, \mathbf{s}_n)$  is the utility player  $i$  receives after the game has been played out

# **The assumptions**

## **1. ALL payoff consequences**

All aspects of preferences are included into payoffs

## **2. Full Rationality**

Players have *rational preferences*

Players aim to *maximize their payoffs*

Players are *perfect calculators*

## **3. Common knowledge**

Information is *common knowledge*.

If it is known to all the players.

If each player knows that all the players know it.

If each player knows that all the players know that all the players know it,

...

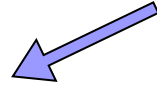
and so forth and infinitum.



# Information

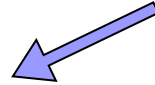


# Information



**Complete information**

## Information



### **Complete information**

Each player *knows* about *all* other players' *payoffs*, available *actions* and *information*

AND

it is *Common knowledge*

## Information



### **Complete information**

Each player *knows* about *all* other players' *payoffs*, available *actions* and *information*

AND

it is *Common knowledge*

### **Incomplete information**

## Information

```
graph TD; A[Information] --> B[Complete information]; A --> C[Incomplete information];
```

### **Complete information**

Each player *knows* about *all* other players' *payoffs*, available *actions* and *information*

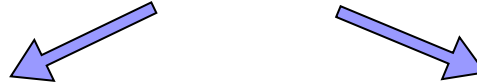
AND

it is *Common knowledge*

### **Incomplete information**

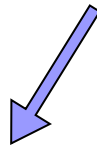
There is *uncertainty* about *payoffs*, *actions*, *information is asymmetric* (some players know less than others)

# Information



## **Complete information**

Each player *knows* about *all* other players' *payoffs*, available *actions* and *information*  
AND  
it is *Common knowledge*



## **Perfect-Information Games (PIG)**

## **Incomplete information**

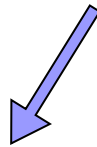
There is *uncertainty* about *payoffs*, *actions*, *information is asymmetric*  
(some players know less than others)

# Information



## **Complete information**

Each player *knows* about *all* other players' *payoffs*, available *actions* and *information*  
AND  
it is *Common knowledge*



## **Perfect-Information Games (PIG)**

Players move *sequentially*, and all past actions are observable.  
(*subset of complete information games*)

## **Incomplete information**

There is *uncertainty* about *payoffs*, *actions*, *information is asymmetric*  
(some players know less than others)

# Information

```
graph TD;
    Info[Information] --> Complete[Complete information];
    Info --> Incomplete[Incomplete information];
    Complete --> PIG[Perfect-Information Games (PIG)];
    Complete --> Imperfect[Imperfect-Information Games];
    Incomplete --> Imperfect;
```

## Complete information

Each player *knows* about *all* other players' *payoffs*, available *actions* and *information*  
AND  
it is *Common knowledge*

## Perfect-Information Games (PIG)

Players move *sequentially*, and all past actions are observable.  
(*subset of complete information games*)

## Incomplete information

There is *uncertainty* about *payoffs*, *actions*, *information is asymmetric* (some players know less than others)

## Imperfect-Information Games

# Information

```
graph TD; Information[Information] --> Complete[Complete information]; Information --> Incomplete[Incomplete information]; Complete --> PIG[Perfect-Information Games (PIG)]; Complete --> Imperfect[Imperfect-Information Games];
```

## Complete information

Each player *knows* about *all* other players' *payoffs*, available *actions* and *information*  
AND  
it is *Common knowledge*

## Incomplete information

There is *uncertainty* about *payoffs*, *actions*, *information is asymmetric* (some players know less than others)

## Perfect-Information Games (PIG)

Players move *sequentially*, and all past actions are observable.  
(subset of complete information games)

## Imperfect-Information Games

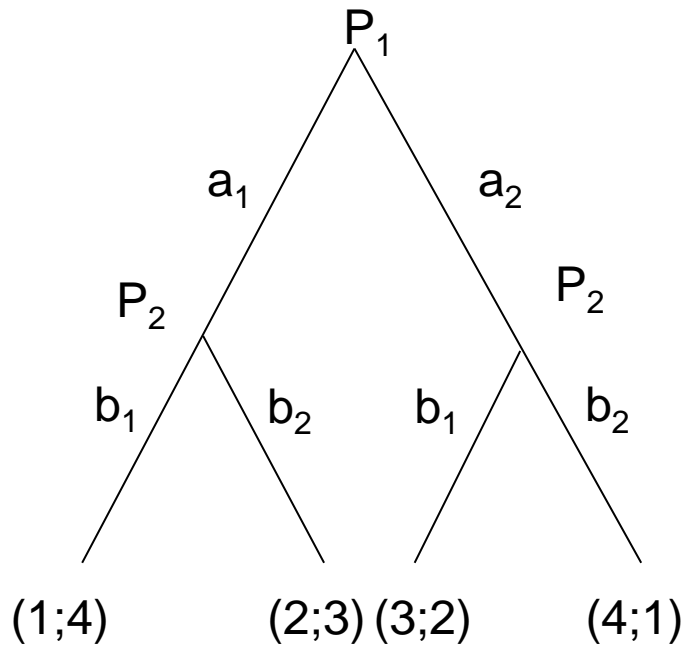
Players move *simultaneously*, or *do not observe actions* of other players.  
(subset of complete information games)



## Usual form of presentation

### Perfect-Information Games

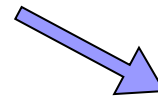
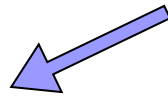
#### Extensive Form- Game Tree



The **extensive form** is a description of a game consisting of

- (1) A configuration of nodes and branches running without any closed loops from a single starting node to its end nodes.
- (2) An indication of which node belongs to which player.
- (3) The probabilities that Nature uses to choose different branches at its nodes.
- (4) The information sets into which each player's nodes are divided.
- (5) The payoffs for each player at each end node.

## Usual form of presentation

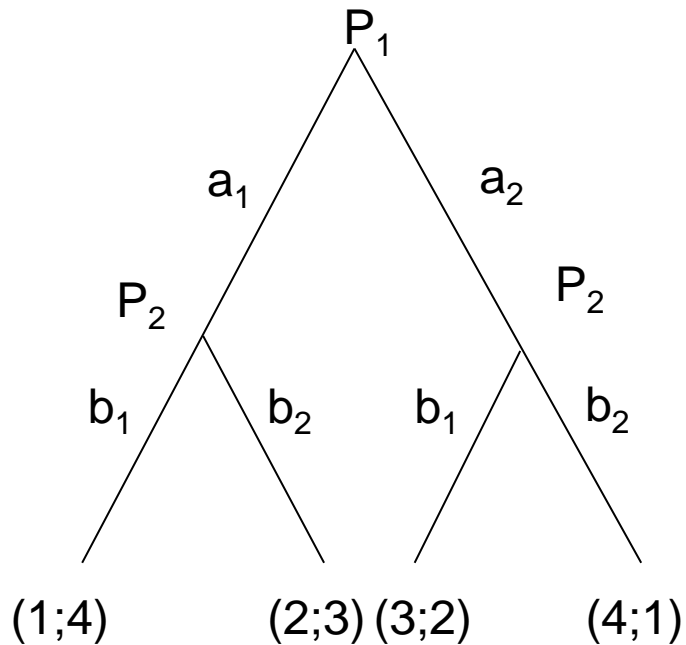


### Perfect-Information Games

### Imperfect-Information Games

Extensive Form- **Game Tree**

Normal (strategic) Form- **Payoff Matrix**



Usual form of presentation

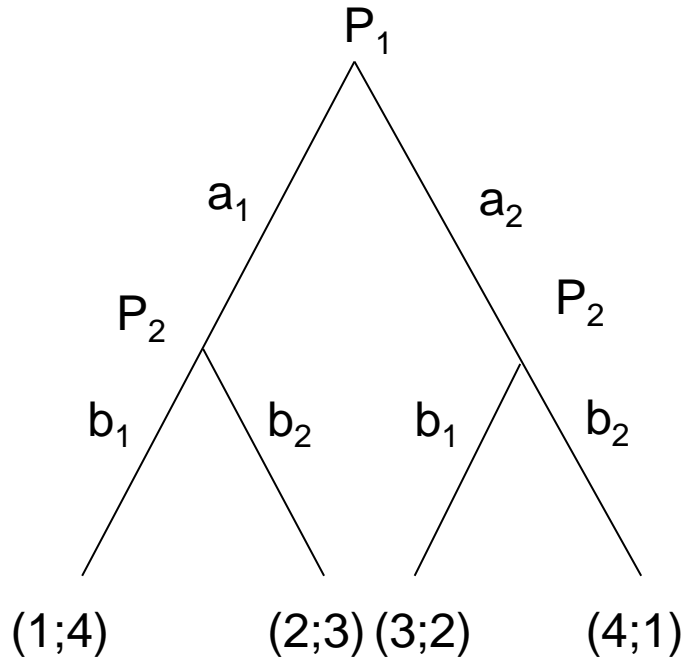


**Perfect-Information Games**

**Imperfect-Information Games**

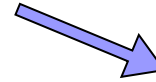
Extensive Form- **Game Tree**

Normal (Strategic) Form- **Payoff Matrix**



	P <sub>2</sub>	
	b <sub>1</sub>	b <sub>2</sub>
P <sub>1</sub>	a <sub>1</sub>	1 ; 4    2 ; 3
	a <sub>2</sub>	3 ; 2    4 ; 1

## Usual form of presentation



## Imperfect-Information Games

Normal (Strategic) Form- **Payoff Matrix**

The **Normal Form** (or Strategic form)

consists of:

1. All possible strategy profiles  $(s_1, s_2, \dots, s_p)$
2. Payoff functions mapping  $s_i$  into the payoff  $n$ -vector  $u_i$ , ( $i = 1, 2, \dots, p$ ),

where  $n$  is the number of players and  $p$  is the number of strategy profiles.

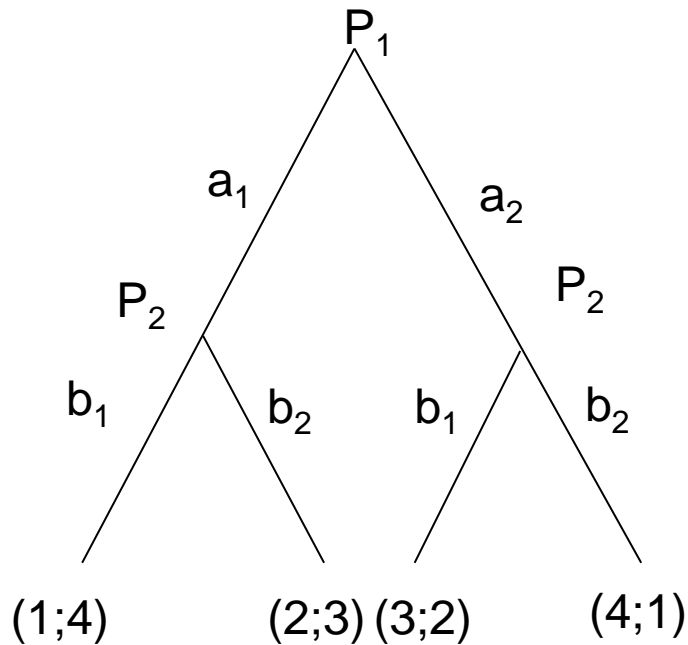
		$P_2$	
		$b_1$	$b_2$
$P_1$	$a_1$	1 ; 4	2 ; 3
	$a_2$	3 ; 2	4 ; 1

# Strategies

## Perfect-Information Games

## Imperfect-Information Games

### Complete Contingent Plans



$P_1$ 's strategies:  $a_1, a_2$

$P_2$ 's strategies:  $b_1b_1, b_1b_2,$   
 $b_2b_1, b_2b_2$

### Actions

	$P_2$	
	$b_1$	$b_2$
$P_1$	$a_1$	1 ; 4    2 ; 3
	$a_2$	3 ; 2    4 ; 1

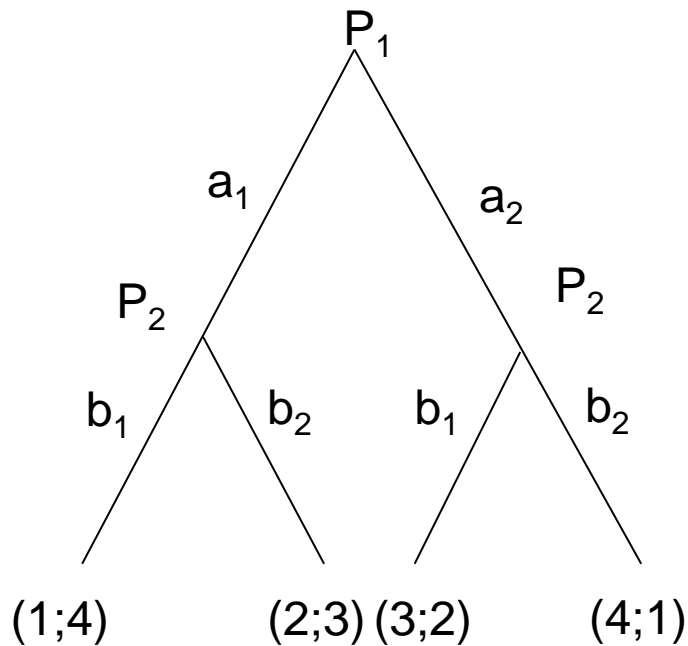
$P_1$ 's strategies:  $a_1, a_2$

$P_2$ 's strategies:  $b_1, b_2$

## Perfect-Information Games

Extensive Form- **Game Tree**

Normal (strategic) form- **Payoff Matrix?**



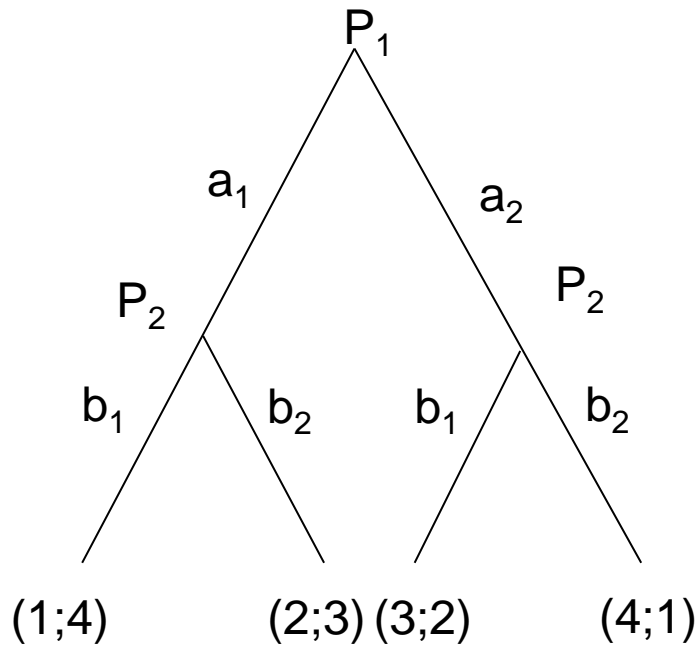
$P_1$ 's strategies:  $a_1, a_2$

$P_2$ 's strategies:  $b_1b_1, b_1b_2,$   
 $b_2b_1, b_2b_2$

# Perfect-Information Games

Extensive Form- **Game Tree**

Normal (Strategic) Form- **Payoff Matrix?**



		$P_2$			
		$b_1b_1$	$b_1b_2$	$b_2b_1$	$b_2b_2$
$P_1$	$a_1$	1;4	1;4	2;3	2;3
	$a_2$	3;2	4;1	3;2	4;1

$P_1$ 's strategies:  $a_1, a_2$

$P_2$ 's strategies:  $b_1b_1, b_1b_2,$   
 $b_2b_1, b_2b_2$

## Imperfect-Information Games

Extensive Form- **Game Tree ?**

Normal (strategic) Form- **Payoff Matrix**

		$P_2$	
		$b_1$	$b_2$
$P_1$	$a_1$	1 ; 4	2 ; 3
	$a_2$	3 ; 2	4 ; 1

$P_1$ 's strategies:  $a_1, a_2$

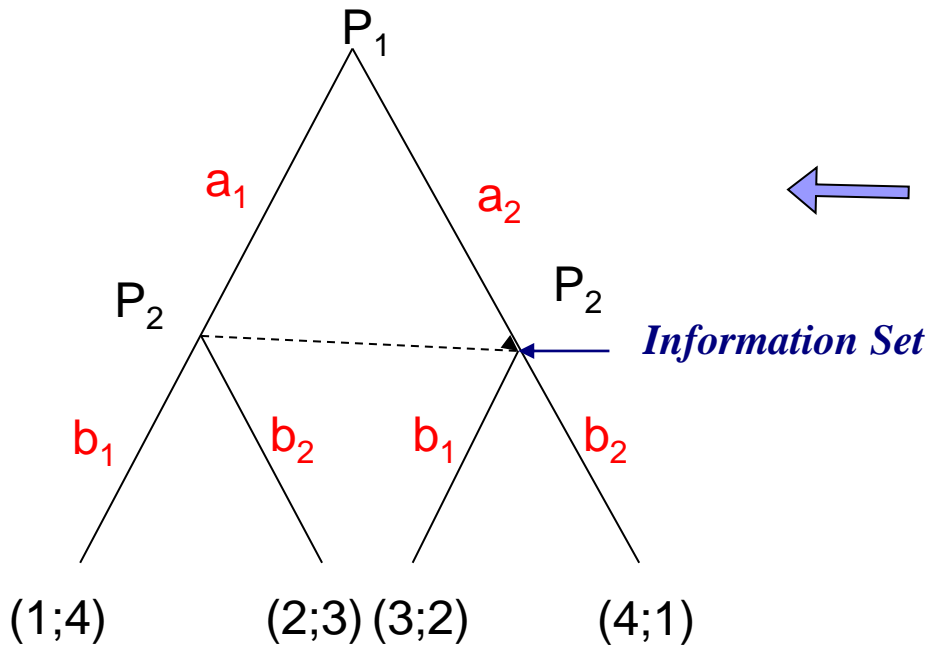
$P_2$ 's strategies:  $b_1, b_2$



# Imperfect-Information Games

**Extensive Form- Game Tree ?**

**Normal (strategic) Form- Payoff Matrix**



		$P_2$	
		$b_1$	$b_2$
$P_1$	$a_1$	1 ; 4	2 ; 3
	$a_2$	3 ; 2	4 ; 1

$P_1$ 's strategies:  $a_1, a_2$

$P_2$ 's strategies:  $b_1, b_2$

*Player  $i$ 's **information set** at any particular point of the game is the set of different nodes in the game tree that he knows might be the actual node, but between which he cannot distinguish by direct observation.*

## Strategies (cont.)

Player  $i$ 's **strategy**  $s_i$  is a *rule* that tells him which action to choose at each instant of the game, given his information set.

Player  $i$ 's **strategy set** or strategy space  $S_i = \{s_i\}$  is the set of strategies available to him.

A **strategy combination (profile)**  $s = (s_1, \dots, s_n)$  is an ordered set consisting of one strategy for each of the  $n$  players in the game.

There are **2 DIFFERENT definitions** of a strategy:

A **strategy** for a player is a full description of what he will do in every possible contingency that:

**A)** can possibly arise given **his own plans**;

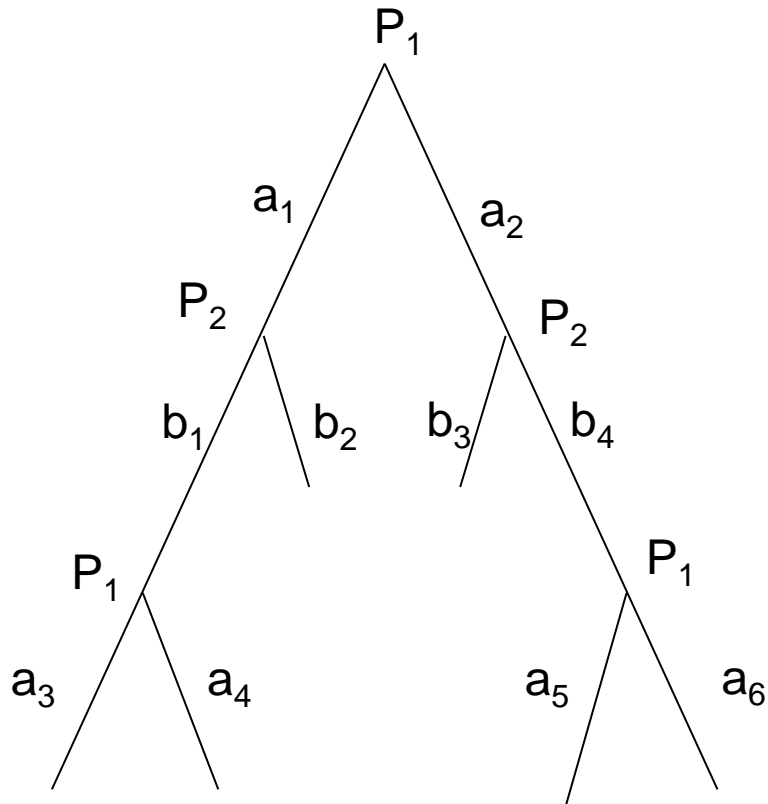
**B)** can possibly arise **in the game**;

## Strategies (cont.)

There are **2 DIFFERENT** definitions of a strategy:

A **strategy** for a player is a full description of what he will do in every possible contingency that:

- A) Can possibly arise given **his own plans**;
- B) Can possibly arise **in the game**;



Type A:

$P_1$ :  $a_1a_3$   
 $a_1a_4$   
 $a_2a_5$   
 $a_2a_6$

Type A:

$P_2$ :  $b_1b_3$   
 $b_1b_4$   
 $b_2b_3$   
 $b_2b_4$

Type B:

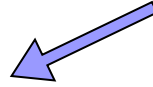
$P_1$ :  $a_1a_3a_5$   
 $a_1a_3a_6$   
 $a_1a_4a_5$   
 $a_1a_4a_6$   
 $a_2a_3a_5$   
 $a_2a_3a_6$   
 $a_2a_4a_5$   
 $a_2a_4a_6$

Type B:

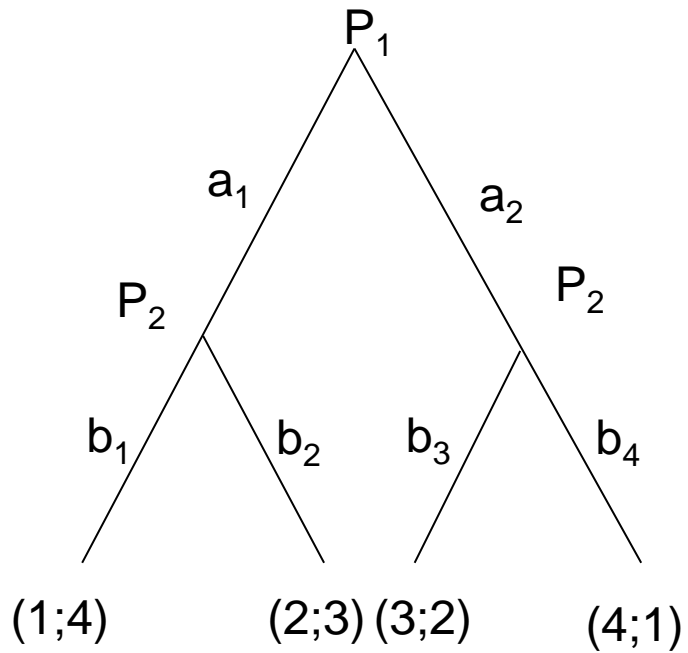
$P_2$ :  $b_1b_3$   
 $b_1b_4$   
 $b_2b_3$   
 $b_2b_4$

## Solution concept

### *Perfect-Information Games*

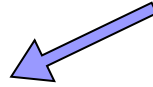


### **Backward induction**

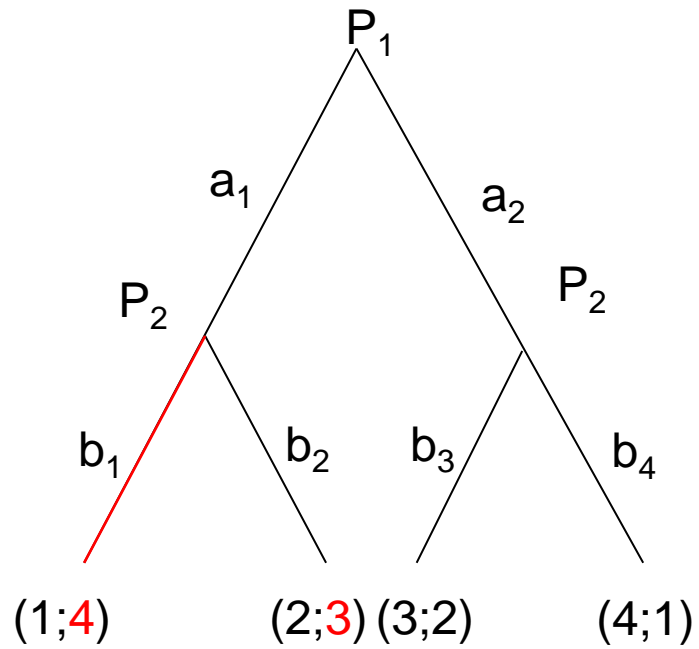


## Solution concept

### *Perfect-Information Games*

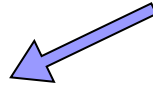


### **Backward induction**

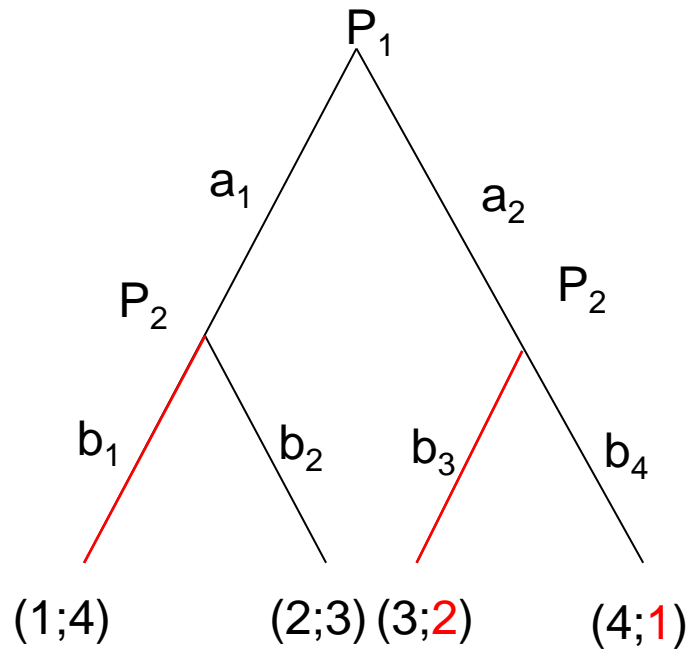


## Solution concept

### *Perfect-Information Games*

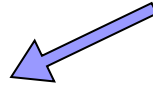


### **Backward induction**

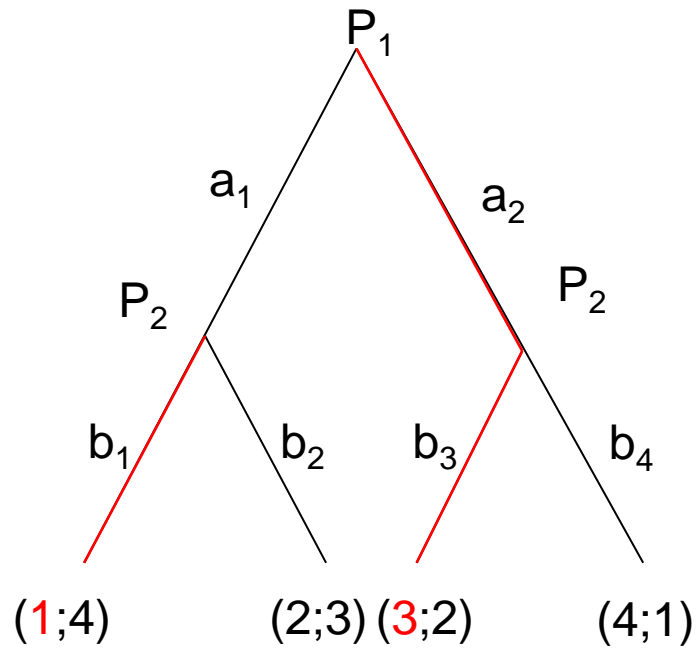


## Solution concept

### *Perfect-Information Games*

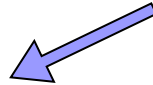


### **Backward induction**

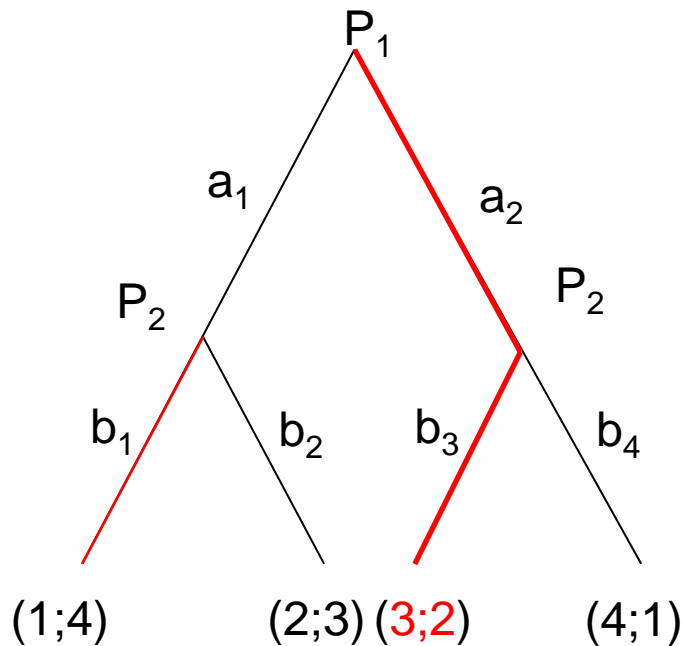


## Solution concept

### Perfect-Information Games



### Backward induction



BI outcome:  $P_1 \rightarrow a_2; P_2 \rightarrow b_3$   
BI strategies profile:  $(a_2; b_1 b_3)$   
Payoffs:  $(3;2)$

### Backward induction:

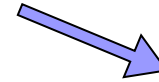
1. Determine the optimal actions at final decision nodes.
2. Given that these will be the actions taken at the final decision nodes, determine the optimal actions at the next-to-last decision nodes, and so on backward through the game tree.
3. Continuous path of the optimal actions from the starting node to the end node shows BI outcome of the game.

*Outcome* - prediction of Players' actual behavior

*Strategies* - prediction of Players' complete contingent plans



## Solution concept



Players iteratively delete strictly dominated strategies.

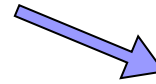
A strategy is **strictly dominated** if there is some alternative strategy, that yields a greater payoff regardless of what the other players do.

## *Imperfect-Information Games*

### **Iterated strict dominance (ISD)**

		P <sub>2</sub>	
		b <sub>1</sub>	b <sub>2</sub>
P <sub>1</sub>	a <sub>1</sub>	1 ; 4	2 ; 3
	a <sub>2</sub>	3 ; 2	4 ; 1

## Solution concept



Players iteratively delete strictly dominated strategies.

A strategy is **strictly dominated** if there is some alternative strategy, that yields a greater payoff regardless of what the other players do.

1.  $a_1$  is strictly dominated (SDed) by  $a_2$ .

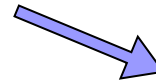
## ***Imperfect-Information Games***

### **Iterated strict dominance (ISD)**

		P <sub>2</sub>	
		b <sub>1</sub>	b <sub>2</sub>
P <sub>1</sub>	a <sub>1</sub>	1 ; 4 ^	2 ; 3 ^
	a <sub>2</sub>	3 ; 2	4 ; 1

1.

## Solution concept



Players iteratively delete strictly dominated strategies.

A strategy is **strictly dominated** if there is some alternative strategy, that yields a greater payoff regardless of what the other players do.

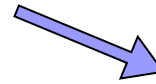
1.  $a_1$  is strictly dominated (SDed) by  $a_2$ .
2.  $b_2$  is strictly dominated (SDed) by  $b_1$ .

## **Imperfect-Information Games**

### **Iterated strict dominance (ISD)**

		$P_2$		
		$b_1$	$b_2$	
$P_1$	$a_1$	1 ; 4	2 ; 3	1.
	$a_2$	3 ; 2>	4 ; 1	
				2.

## Solution concept



Players iteratively delete strictly dominated strategies.

A strategy is **strictly dominated** if there is some alternative strategy, that yields a greater payoff regardless of what the other players do.

1.  $a_1$  is strictly dominated (SDed) by  $a_2$ .
2.  $b_2$  is strictly dominated (SDed) by  $b_1$ .

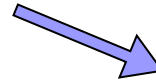
## **Imperfect-Information Games**

### **Iterated strict dominance (ISD)**

		$P_2$		
		$b_1$	$b_2$	
$P_1$	$a_1$	1 ; 4	2 ; 3	1.
	$a_2$	<b>3 ; 2</b>	4 ; 1	
				2.

Outcome:  $(a_2; b_1)$   
Payoffs:  $(3;2)$

## Solution concept



## *Imperfect-Information Games*

Players iteratively delete strategies, which are never best response (but not necessary are strictly dominated by some other strategy) using common knowledge of rationality:

Each player is rational.

Each players knows that each player is rational.

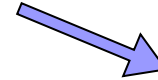
Each... that each player is rational,

Each... and infinitum

## **Rationalizability**

		P <sub>2</sub>	
		b <sub>1</sub>	b <sub>2</sub>
P <sub>1</sub>	a <sub>1</sub>	3;0	0;0
	a <sub>2</sub>	1;0	1;0
	a <sub>3</sub>	0;0	3;0

## Solution concept



## *Imperfect-Information Games*

There is no strategy which is strictly dominated by some other strategy

$a_1$  is optimal if  $P_2 \rightarrow b_1$

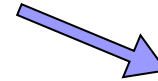
$a_3$  is optimal if  $P_2 \rightarrow b_2$

Are there ANY beliefs that  $a_2$  is optimal?

### **Rationalizability**

		P <sub>2</sub>	
		b <sub>1</sub>	b <sub>2</sub>
P <sub>1</sub>	a <sub>1</sub>	<u>3</u> ; <u>0</u>	0; <u>0</u>
	a <sub>2</sub>	1; <u>0</u>	1; <u>0</u>
	a <sub>3</sub>	0; <u>0</u>	<u>3</u> ; <u>0</u>

## Solution concept



## *Imperfect-Information Games*

### **Rationalizability**

Expected utility:

$$EU_1(a_1) = 3q$$

$$EU_1(a_2) = 1$$

$$EU_1(a_3) = 3 - 3q$$

$$EU_1(a_1) = EU_1(a_2) \Rightarrow 3q = 1 \Rightarrow q = 1/3$$

$$EU_1(a_3) = EU_1(a_2) \Rightarrow 3 - 3q = 1 \Rightarrow q = 2/3$$

if  $q > 1/3$   $a_1 > a_2$

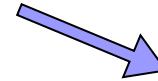
if  $q < 2/3$   $a_3 > a_2$

$\Rightarrow a_2$  is never best response

$\Rightarrow a_2$  is not rationalizable

		P <sub>2</sub>	
		b <sub>1</sub>	b <sub>2</sub>
P <sub>1</sub>	a <sub>1</sub>	<u>3;0</u>	0;0
	a <sub>2</sub>	1; <u>0</u>	1; <u>0</u>
	a <sub>3</sub>	0; <u>0</u>	<u>3;0</u>
		q	1-q

## Solution concept



## *Imperfect-Information Games*

Expected utility:

$$EU_1(a_1) = 3q$$

$$EU_1(a_2) = 1$$

$$EU_1(a_3) = 3 - 3q$$

$$EU_1(a_1) = EU_1(a_2) \Rightarrow 3q = 1 \Rightarrow q = 1/3$$

$$EU_1(a_3) = EU_1(a_2) \Rightarrow 3 - 3q = 1 \Rightarrow q = 2/3$$

$$\text{if } q > 1/3 \text{ } a_1 > a_2$$

$$\text{if } q < 2/3 \text{ } a_3 > a_2$$

$\Rightarrow a_2$  is never best response

$\Rightarrow a_2$  is not rationalizable

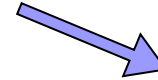
### **Rationalizability**

		P <sub>2</sub>	
		b <sub>1</sub>	b <sub>2</sub>
P <sub>1</sub>	a <sub>1</sub>	<u>3;0</u>	0;0
	a <sub>2</sub>	1;0	<u>1;0</u>
	a <sub>3</sub>	0;0	<u>3;0</u>
		q	1-q

**This conclusion depends on payoffs!**



## Solution concept



There is no strategy which is strictly dominated by some other strategy

$a_1$  is optimal if  $P_2 \rightarrow b_1$

$a_3$  is optimal if  $P_2 \rightarrow b_2$

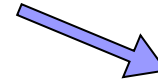
Are there ANY beliefs that  $a_2$  is optimal?

## *Imperfect-Information Games*

### **Rationalizability**

		P <sub>2</sub>	
		b <sub>1</sub>	b <sub>2</sub>
P <sub>1</sub>	a <sub>1</sub>	<u>3</u> ; <u>0</u>	0; <u>0</u>
	a <sub>2</sub>	2; <u>0</u>	2; <u>0</u>
	a <sub>3</sub>	0; <u>0</u>	<u>3</u> ; <u>0</u>

## Solution concept



## *Imperfect-Information Games*

Expected utility:

$$EU_1(a_1) = 3q$$

$$EU_1(a_2) = 2$$

$$EU_1(a_3) = 3 - 3q$$

$$EU_1(a_1) = EU_1(a_2) \Rightarrow 3q = 2 \Rightarrow q = 2/3$$

$$EU_1(a_3) = EU_1(a_2) \Rightarrow 3 - 3q = 2 \Rightarrow q = 1/3$$

if  $q > 2/3$   $a_1 > a_2$

if  $q < 1/3$   $a_3 > a_2$

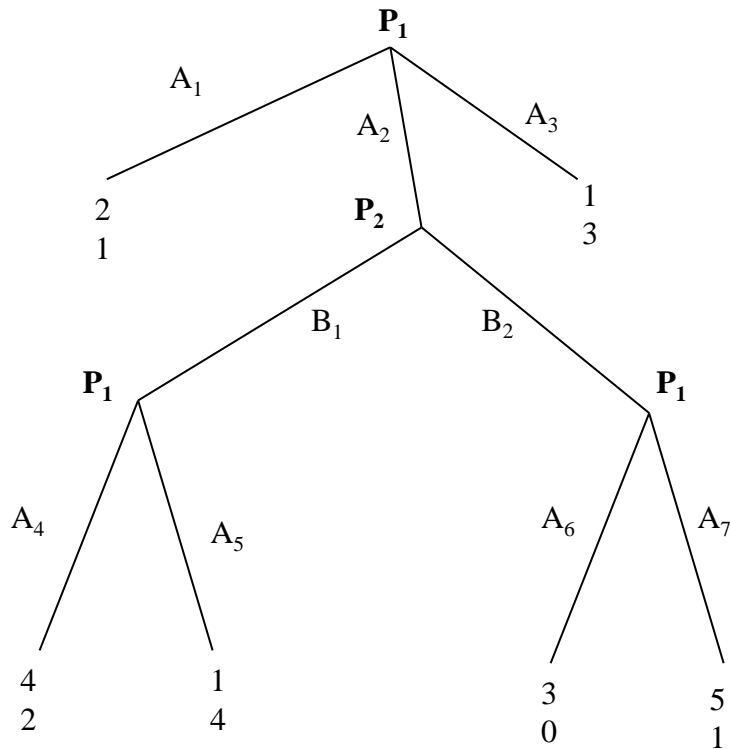
$\Rightarrow a_2$  is optimal if  $2/3 > q > 1/3$

$\Rightarrow a_2$  is rationalizable

## **Rationalizability**

		P <sub>2</sub>	
		b <sub>1</sub>	b <sub>2</sub>
P <sub>1</sub>	a <sub>1</sub>	<u>3;0</u>	0;0
	a <sub>2</sub>	2;0	2;0
	a <sub>3</sub>	0;0	<u>3;0</u>
		q	1-q

## Homework 1.1: Consider the game



1.1.1 **Find backward-induction outcome** of this game. Write the payoffs which players receive at the end of the game.

1.1.2 **Write down all possible strategies of type A** for both players

1.1.3 **Write down all possible strategies of type B** for both players.

1.1.4 Which strategies (of type B) are consistent with backwards induction in this game?

1.1.5 **Write this game in normal (strategic) form** using the strategies of type A.

1.1.6 **List**, for each player, the **set of strategies consistent with rationalizability** (When you eliminate any strategy, explain clearly why you eliminate it.)

**Homework 1.2:** Consider the game

		$P_2$			
		$b_1$	$b_2$	$b_3$	$b_4$
$P_1$	$a_1$	6; 1	1; 2	5; 4	-1; -2
	$a_2$	5; 5	4; 2	2; 1	0; -1
	$a_3$	1; 2	0; 6	2; 3	2; -3
	$a_4$	0; -1	-4; 0	0; 1	-6; 0

1.2.1 **List**, for each player, the **set of strategies consistent with rationalizability** (When you eliminate any strategy, explain clearly why you eliminate it.)

1.2.2 **Write** this game in the **extensive form (game tree)**.