

husband of my friend Mrs. Viola Ruffner. General Ruffner tried to defend the coloured people, and for this he was knocked down and so seriously wounded that he never completely recovered. It seemed to me as I watched this struggle between members of the two races, that there was no hope for our people in this country. The "Ku Klux" period was, I think, the darkest part of the Reconstruction days.

I have referred to this unpleasant part of the history of the South simply for the purpose of calling attention to the great change that has taken place since the days of the "Ku Klux." To-day there are no such organizations in the South, and the fact that such ever existed is almost forgotten by both races. There are few places in the South now where public sentiment would permit such organizations to exist.

CHAPTER V

The Reconstruction Period

THE YEARS FROM 1867 to 1878 I think may be called the period of Reconstruction. This included the time that I spent as a student at Hampton and as a teacher in West Virginia. During the whole of the Reconstruction period two ideas were constantly agitating the minds of the coloured people, or, at least, the minds of a large part of the race. One of these was the craze for Greek and Latin learning, and the other was a desire to hold office.

It could not have been expected that a people who had spent generations in slavery, and before that generations in the darkest heathenism, could at first form any proper conception of what an education meant. In every part of the South, during the Reconstruction period, schools, both day and night, were filled to overflowing with people of all ages and conditions, some being as far along in age as sixty and seventy years. The ambition to secure an education was most praiseworthy and encouraging. The idea, however, was too prevalent that, as soon as one secured a little education, in some unexplainable way he would be free from most of the hardships of the world, and, at any rate, could live without manual labour. There was a further feeling that a knowledge, however little, of the Greek and Latin languages would make one a very superior human being, something bordering almost on the supernatural. I remember

that the first coloured man whom I saw who knew something about foreign languages impressed me at that time as being a man of all others to be envied.

Naturally, most of our people who received some little education became teachers or preachers. While among these two classes there were many capable, earnest, godly men and women, still a large proportion took up teaching or preaching as an easy way to make a living. Many became teachers who could do little more than write their names. I remember there came into our neighbourhood one of this class, who was in search of a school to teach, and the question arose while he was there as to the shape of the earth and how he would teach the children concerning this subject. He explained his position in the matter by saying that he was prepared to teach that the earth was either flat or round, according to the preference of a majority of his patrons.

The ministry was the profession that suffered most — and still suffers, though there has been great improvement — on account of not only ignorant but in many cases immoral men who claimed that they were "called to preach." In the earlier days of freedom almost every coloured man who learned to read would receive "a call to preach" within a few days after he began reading. At my home in West Virginia the process of being called to the ministry was a very interesting one. Usually the "call" came when the individual was sitting in church. Without warning the one called would fall upon the floor as if struck by a bullet, and would lie there for hours, speechless and motionless. Then the news would spread all through the neighbourhood that this individual had received a "call." If he were inclined to resist the summons, he would fall or be made to fall a second or third time. In the end he always yielded to the call. While I wanted an education badly, I confess that in my youth I had a fear that when I had learned to read and write well I would receive one of these "calls"; but, for some reason, my call never came.

When we add the number of wholly ignorant men who preached or "exhorted" to that of those who possessed something of an education, it can be seen at a glance that the supply of ministers was large. In fact, some time ago I knew a certain church that had a total membership of about two hundred, and eighteen of that number were ministers. But, I repeat, in many communities in the South the character of the ministry is being improved, and I believe that within the next two or three decades a very large proportion of the unworthy ones will have

disappeared. The "calls" to preach, I am glad to say, are not nearly so numerous now as they were formerly, and the calls to some industrial occupation are growing more numerous. The improvement that has taken place in the character of the teachers is even more marked than in the case of the ministers.

During the whole of the Reconstruction period our people throughout the South looked to the Federal Government for everything, very much as a child looks to its mother. This was not unnatural. The central government gave them freedom, and the whole Nation had been enriched for more than two centuries by the labour of the Negro. Even as a youth, and later in manhood, I had the feeling that it was cruelly wrong in the central government, at the beginning of our freedom, to fail to make some provision for the general education of our people in addition to what the states might do, so that the people would be the better prepared for the duties of citizenship.

It is easy to find fault, to remark what might have been done, and perhaps, after all, and under all the circumstances, those in charge of the conduct of affairs did the only thing that could be done at the time. Still, as I look back now over the entire period of our freedom, I cannot help feeling that it would have been wiser if some plan could have been put in operation which would have made the possession of a certain amount of education or property, or both, a test for the exercise of the franchise, and a way provided by which this test should be made to apply honestly and squarely to both the white and black races.

Though I was but little more than a youth during the period of Reconstruction, I had the feeling that mistakes were being made, and that things could not remain in the condition that they were in then very long. I felt that the Reconstruction policy, so far as it related to my race, was in a large measure on a false foundation, was artificial and forced. In many cases it seemed to me that the ignorance of my race was being used as a tool with which to help white men into office, and that there was an element in the North which wanted to punish the Southern white men by forcing the Negro into positions over the heads of the Southern whites. I felt that the Negro would be the one to suffer for this in the end. Besides, the general political agitation drew the attention of our people away from the more fundamental matters of perfecting themselves in the industries at their doors and in securing property.

The temptations to enter political life were so alluring that I came very near yielding to them at one time, but I was kept from doing so by

the feeling that I would be helping in a more substantial way by assisting in the laying of the foundation of the race through a generous education of the hand, head, and heart. I saw coloured men who were members of the state legislatures, and county officers, who, in some cases, could not read or write, and whose morals were as weak as their education. Not long ago, when passing through the streets of a certain city in the South, I heard some brick-masons calling out, from the top of a two-story brick building on which they were working, for the "Governor" to "hurry up and bring up some more bricks." Several times I heard the command, "Hurry up, Governor!" "Hurry up, Governor!" My curiosity was aroused to such an extent that I made inquiry as to who the "Governor" was, and soon found that he was a coloured man who at one time had held the position of Lieutenant-Governor of his state.

But not all the coloured people who were in office during Reconstruction were unworthy of their positions, by any means. Some of them, like the late Senator B. K. Bruce, Governor Pinchback, and many others, were strong, upright, useful men. Neither were all the class designated as carpetbaggers dishonourable men. Some of them, like ex-Governor Bullock, of Georgia, were men of high character and usefulness.

Of course the coloured people, so largely without education, and wholly without experience in government, made tremendous mistakes, just as any people similarly situated would have done. Many of the Southern whites have a feeling that, if the Negro is permitted to exercise his political rights now to any degree, the mistakes of the Reconstruction period will repeat themselves. I do not think this would be true, because the Negro is a much stronger and wiser man than he was thirty-five years ago, and he is fast learning the lesson that he cannot afford to act in a manner that will alienate his Southern white neighbours from him. More and more I am convinced that the final solution of the political end of our race problem will be for each state that finds it necessary to change the law bearing upon the franchise to make the law apply with absolute honesty, and without opportunity for double dealing or evasion, to both races alike. Any other course my daily observation in the South convinces me, will be unjust to the Negro, unjust to the white man, and unfair to the rest of the states in the Union, and will be, like slavery, a sin that at some time we shall have to pay for.

In the fall of 1878, after having taught school in Malden for two years, and after I had succeeded in preparing several of the young men and

women, besides my two brothers, to enter the Hampton Institute, I decided to spend some months in study at Washington, D.C. I remained there for eight months. I derived a great deal of benefit from the studies which I pursued, and I came into contact with some strong men and women. At the institution I attended there was no industrial training given to the students, and I had an opportunity of comparing the influence of an institution with no industrial training with that of one like the Hampton Institute, that emphasized the industries. At this school I found the students, in most cases, had more money, were better dressed, wore the latest style of all manner of clothing, and in some cases were more brilliant mentally. At Hampton it was a standing rule that, while the institution would be responsible for securing some one to pay the tuition for the students, the men and women themselves must provide for their own board, books, clothing, and room wholly by work, or partly by work and partly in cash. At the institution at which I now was, I found that a large proportion of the students by some means had their personal expenses paid for them. At Hampton the student was constantly making the effort through the industries to help himself, and that very effort was of immense value in character-building. The students at the other school seemed to be less self-dependent. They seemed to give more attention to mere outward appearances. In a word, they did not appear to me to be beginning at the bottom, on a real, solid foundation, to the extent that they were at Hampton. They knew more about Latin and Greek when they left school, but they seemed to know less about life and its conditions as they would meet it at their homes. Having lived for a number of years in the midst of comfortable surroundings, they were not as much inclined as the Hampton students to go into the country districts of the South, where there was little of comfort, to take up work for our people, and they were more inclined to yield to the temptation to become hotel waiters and Pullman-car porters as their life-work.

During the time I was a student in Washington the city was crowded with coloured people, many of whom had recently come from the South. A large proportion of these people had been drawn to Washington because they felt that they could lead a life of ease there. Others had secured minor government positions, and still another large class was there in the hope of securing Federal positions. A number of coloured men — some of them very strong and brilliant — were in the House of Representatives at that time, and one, the Hon. B. K. Bruce, was in the Senate. All this tended to make Washington an attractive place for

members of the coloured race. Then, too, they knew that at all times they could have the protection of the law in the District of Columbia. The public schools in Washington for coloured people were better than they were elsewhere. I took great interest in studying the life of our people there closely at that time. I found that while among them there was a large element of substantial, worthy citizens, there was also a superficiality about the life of a large class that greatly alarmed me. I saw young coloured men who were not earning more than four dollars a week spend two dollars or more for a buggy on Sunday to ride up and down Pennsylvania Avenue in, in order that they might try to convince the world that they were worth thousands. I saw other young men who received seventy-five or one hundred dollars per month from the Government, who were in debt at the end of every month. I saw men who but a few months previous were members of Congress, then without employment and in poverty. Among a large class there seemed to be a dependence upon the Government for every conceivable thing. The members of this class had little ambition to create a position for themselves, but wanted the Federal officials to create one for them. How many times I wished then, and have often wished since, that by some power of magic I might remove the great bulk of these people into the country districts and plant them upon the soil, upon the solid and never deceptive foundation of Mother Nature, where all nations and races that have ever succeeded have gotten their start, — a start that at first may be slow and toilsome, but one that nevertheless is real.

In Washington I saw girls whose mothers were earning their living by laundrying. These girls were taught by their mothers, in rather a crude way it is true, the industry of laundrying. Later, these girls entered the public schools and remained there perhaps six or eight years. When the public-school course was finally finished, they wanted more costly dresses, more costly hats and shoes. In a word, while their wants had been increased, their ability to supply their wants had not been increased in the same degree. On the other hand, their six or eight years of book education had weaned them away from the occupation of their mothers. The result of this was in too many cases that the girls went to the bad. I often thought how much wiser it would have been to give these girls the same amount of mental training — and I favour any kind of training, whether in the languages or mathematics, that gives strength and culture to the mind — but at the same time to give them the most thorough training in the latest and best methods of laundrying and other kindred occupations.

this way they would obtain a start in their books and a knowledge of some trade or industry, in addition to the other far-reaching benefits of the institution.

General Armstrong asked me to take charge of the night-school, and I did so. At the beginning of this school there were about twelve strong, earnest men and women who entered the class. During the day the greater part of the young men worked in the school's sawmill, and the young women worked in the laundry. The work was not easy in either place, but in all my teaching I never taught pupils who gave me such genuine satisfaction as these did. They were good students, and mastered their work thoroughly. They were so much in earnest that only the ringing of the retiring-bell would make them stop studying, and often they would urge me to continue the lessons after the usual hour for going to bed had come.

These students showed so much earnestness, both in their hard work during the day, as well as in their application to their studies at night, that I gave them the name of "The Plucky Class" — a name which soon grew popular and spread throughout the institution. After a student had been in the night-school long enough to prove what was in him, I gave him a printed certificate which read something like this: —

"This is to certify that James Smith is a member of The Plucky Class of the Hampton Institute, and is in good and regular standing."

The students prized these certificates highly, and they added greatly to the popularity of the night-school. Within a few weeks this department had grown to such an extent that there were about twenty-five students in attendance. I have followed the course of many of these twenty-five men and women ever since then, and they are now holding important and useful positions in nearly every part of the South. The night-school at Hampton, which started with only twelve students, now numbers between three and four hundred, and is one of the permanent and most important features of the institution.

CHAPTER VII

Early Days at Tuskegee

DURING THE TIME that I had charge of the Indians and the night-school at Hampton, I pursued some studies myself, under the direction of the instructors there. One of these instructors was the Rev. Dr. H. B. Frissell, the present Principal of the Hampton Institute, General Armstrong's successor.

In May, 1881, near the close of my first year in teaching the night-school, in a way that I had not dared expect, the opportunity opened for me to begin my life-work. One night in the chapel, after the usual chapel exercises were over, General Armstrong referred to the fact that he had received a letter from some gentlemen in Alabama asking him to recommend some one to take charge of what was to be a normal school for the coloured people in the little town of Tuskegee in that state. These gentlemen seemed to take it for granted that no coloured man suitable for the position could be secured, and they were expecting the General to recommend a white man for the place. The next day General Armstrong sent for me to come to his office, and, much to my surprise, asked me if I thought I could fill the position in Alabama. I told him that I would be willing to try. Accordingly, he wrote to the people who had applied to him for the information, that he did not know of any white man to suggest, but if they would be willing to take a coloured man, he had one whom he could recommend. In this letter he gave them my name.

Several days passed before anything more was heard about the matter. Some time afterward, one Sunday evening during the chapel exercises, a messenger came in and handed the General a telegram. At the end of the exercises he read the telegram to the school. In substance, these were its words: "Booker T. Washington will suit us. Send him at once."

There was a great deal of joy expressed among the students and teachers, and I received very hearty congratulations. I began to get ready at once to go to Tuskegee. I went by way of my old home in West Virginia, where I remained for several days, after which I proceeded to Tuskegee. I found Tuskegee to be a town of about two thousand inhabitants, nearly one-half of whom were coloured. It was in what was known

as the Black Belt of the South. In the county in which Tuskegee is situated the coloured people outnumbered the whites by about three to one. In some of the adjoining and near-by counties the proportion was not far from six coloured persons to one white.

I have often been asked to define the term "Black Belt." So far as I can learn, the term was first used to designate a part of the country which was distinguished by the colour of the soil. The part of the country possessing this thick, dark, and naturally rich soil was, of course, the part of the South where the slaves were most profitable, and consequently they were taken there in the largest numbers. Later, and especially since the war, the term seems to be used wholly in a political sense—that is, to designate the counties where the black people outnumber the white.

Before going to Tuskegee I had expected to find there a building and all the necessary apparatus ready for me to begin teaching. To my disappointment, I found nothing of the kind. I did find, though, that which no costly building and apparatus can supply,—hundreds of hungry, earnest souls who wanted to secure knowledge.

Tuskegee seemed an ideal place for the school. It was in the midst of the great bulk of the Negro population, and was rather secluded, being five miles from the main line of railroad, with which it was connected by a short line. During the days of slavery, and since, the town had been a centre for the education of the white people. This was an added advantage, for the reason that I found the white people possessing a degree of culture and education that is not surpassed by many localities. While the coloured people were ignorant, they had not, as a rule, degraded and weakened their bodies by vices such as are common to the lower class of people in the large cities. In general, I found the relations between the two races pleasant. For example, the largest, and I think at that time the only hardware store in the town was owned and operated jointly by a coloured man and a white man. This copartnership continued until the death of the white partner.

I found that about a year previous to my going to Tuskegee some of the coloured people who had heard something of the work of education being done at Hampton had applied to the state Legislature, through their representatives, for a small appropriation to be used in starting a normal school in Tuskegee. This request the Legislature had complied with to the extent of granting an annual appropriation of two thousand dollars. I soon learned, however, that this money could be used only for the payment of the salaries of the instructors, and that there was no

provision for securing land, buildings, or apparatus. The task before me did not seem a very encouraging one. It seemed much like making bricks without straw. The coloured people were overjoyed, and were constantly offering their services in any way in which they could be of assistance in getting the school started.

My first task was to find a place in which to open the school. After looking the town over with some care, the most suitable place that could be secured seemed to be a rather dilapidated shanty near the coloured Methodist church, together with the church itself as a sort of assembly-room. Both the church and the shanty were in about as bad condition as was possible. I recall that during the first months of school that I taught in this building it was in such poor repair that, whenever it rained, one of the older students would very kindly leave his lessons and hold an umbrella over me while I heard the recitations of the others. I remember, also, that on more than one occasion my landlady held an umbrella over me while I ate breakfast.

At the time I went to Alabama the coloured people were taking considerable interest in politics, and they were very anxious that I should become one of them politically, in every respect. They seemed to have a little distrust of strangers in this regard. I recall that one man, who seemed to have been designated by the others to look after my political destiny, came to me on several occasions and said, with a good deal of earnestness: "We wants you to be sure to vote jes' like we votes. We can't read de newspapers very much, but we knows how to vote, an' we wants you to vote jes' like we votes." He added: "We watches de white man, and we keeps watching de white man till we finds out which way de white man's gwine to vote; an' when we finds out which way de white man's gwine to vote, den we votes 'xactly de other way. Den we knows we's right."

I am glad to add, however, that at the present time the disposition to vote against the white man merely because he is white is largely disappearing, and the race is learning to vote from principle, for what the voter considers to be for the best interests of both races.

I reached Tuskegee, as I have said, early in June, 1881. The first month I spent in finding accommodations for the school, and in travelling through Alabama, examining into the actual life of the people, especially in the country districts, and in getting the school advertised among the class of people that I wanted to have attend it. The most of my travelling was done over the country roads, with a mule and a cart or a mule and a buggy wagon for conveyance. I ate

and slept with the people, in their little cabins. I saw their farms, their schools, their churches. Since, in the case of the most of these visits, there had been no notice given in advance that a stranger was expected, I had the advantage of seeing the real, everyday life of the people.

In the plantation districts I found that, as a rule, the whole family slept in one room, and that in addition to the immediate family there sometimes were relatives, or others not related to the family, who slept in the same room. On more than one occasion I went outside the house to get ready for bed, or to wait until the family had gone to bed. They usually contrived some kind of a place for me to sleep, either on the floor or in a special part of another's bed. Rarely was there any place provided in the cabin where one could bathe even the face and hands, but usually some provision was made for this outside the house, in the yard.

The common diet of the people was fat pork and corn bread. At times I have eaten in cabins where they had only corn bread and "black-eye peas" cooked in plain water. The people seemed to have no other idea than to live on this fat meat and corn bread, — the meat, and the meal of which the bread was made, having been bought at a high price at a store in town, notwithstanding the fact that the land all about the cabin homes could easily have been made to produce nearly every kind of garden vegetable that is raised anywhere in the country. Their one object seemed to be to plant nothing but cotton; and in many cases cotton was planted up to the very door of the cabin.

In these cabin homes I often found sewing-machines which had been bought, or were being bought, on instalments, frequently at a cost of as much as sixty dollars, or showy clocks for which the occupants of the cabins had paid twelve or fourteen dollars. I remember that on one occasion when I went into one of these cabins for dinner, when I sat down to the table for a meal with the four members of the family, I noticed that, while there were five of us at the table, there was but one fork for the five of us to use. Naturally there was an awkward pause on my part. In the opposite corner of that same cabin was an organ for which the people told me they were paying sixty dollars in monthly instalments. One fork, and a sixty-dollar organ!

In most cases the sewing-machine was not used, the clocks were so worthless that they did not keep correct time — and if they had, in nine cases out of ten there would have been no one in the family who could

have told the time of day — while the organ, of course, was rarely used for want of a person who could play upon it.

In the case to which I have referred, where the family sat down to the table for the meal at which I was their guest, I could see plainly that this was an awkward and unusual proceeding, and was done in my honour. In most cases, when the family got up in the morning, for example, the wife would put a piece of meat in a frying-pan and put a lump of dough in a "skillet," as they called it. These utensils would be placed on the fire, and in ten or fifteen minutes breakfast would be ready. Frequently the husband would take his bread and meat in his hand and start for the field, eating as he walked. The mother would sit down in a corner and eat her breakfast, perhaps from a plate and perhaps directly from the "skillet" or frying-pan, while the children would eat their portion of the bread and meat while running about the yard. At certain seasons of the year, when meat was scarce, it was rarely that the children who were not old enough or strong enough to work in the fields would have the luxury of meat.

The breakfast over, and with practically no attention given to the house, the whole family would, as a general thing, proceed to the cotton-field. Every child that was large enough to carry a hoe was put to work, and the baby — for usually there was at least one baby — would be laid down at the end of the cotton row, so that its mother could give it a certain amount of attention when she had finished chopping her row. The noon meal and the supper were taken in much the same way as the breakfast.

All the days of the family would be spent after much this same routine, except Saturday and Sunday. On Saturday the whole family would spend at least half a day, and often a whole day, in town. The idea in going to town was, I suppose, to do shopping, but all the shopping that the whole family had money for could have been attended to in ten minutes by one person. Still, the whole family remained in town for most of the day, spending the greater part of the time in standing on the streets, the women, too often, sitting about somewhere smoking or dipping snuff. Sunday was usually spent in going to some big meeting. With few exceptions, I found that the crops were mortgaged in the counties where I went, and that the most of the coloured farmers were in debt. The state had not been able to build schoolhouses in the country districts, and, as a rule, the schools were taught in churches or in log cabins. More than once, while on my journeys, I found that there was no provision made in the house used

for school purposes for heating the building during the winter, and consequently a fire had to be built in the yard, and teacher and pupils passed in and out of the house as they got cold or warm. With few exceptions, I found the teachers in these country schools to be miserably poor in preparation for their work, and poor in moral character. The schools were in session from three to five months. There was practically no apparatus in the schoolhouses, except that occasionally there was a rough blackboard. I recall that one day I went into a schoolhouse — or rather into an abandoned log cabin that was being used as a schoolhouse — and found five pupils who were studying a lesson from one book. Two of these, on the front seat, were using the book between them; behind these were two others peeping over the shoulders of the first two, and behind the four was a fifth little fellow who was peeping over the shoulders of all four.

What I have said concerning the character of the schoolhouses and teachers will also apply quite accurately as a description of the church buildings and the ministers.

I met some very interesting characters during my travels. As illustrating the peculiar mental processes of the country people, I remember that I asked one coloured man, who was about sixty years old, to tell me something of his history. He said that he had been born in Virginia, and sold into Alabama in 1845. I asked him how many were sold at the same time. He said, "There were five of us; myself and brother and three mules."

In giving all these descriptions of what I saw during my month of travel in the country around Tuskegee, I wish my readers to keep in mind the fact that there were many encouraging exceptions to the conditions which I have described. I have stated in such plain words what I saw, mainly for the reason that later I want to emphasize the encouraging changes that have taken place in the community, not wholly by the work of the Tuskegee school, but by that of other institutions as well.

CHAPTER VIII

Teaching School in a Stable and a Hen-House

I CONFESS THAT what I saw during my month of travel and investigation left me with a very heavy heart. The work to be done in order to lift these people up seemed almost beyond accomplishing. I was only one person, and it seemed to me that the little effort which I could put forth could go such a short distance toward bringing about results. I wondered if I could accomplish anything, and if it were worth while for me to try.

Of one thing I felt more strongly convinced than ever, after spending this month in seeing the actual life of the coloured people, and that was that, in order to lift them up, something must be done more than merely to imitate New England education as it then existed. I saw more clearly than ever the wisdom of the system which General Armstrong had inaugurated at Hampton. To take the children of such people as I had been among for a month, and each day give them a few hours of mere book education, I felt would be almost a waste of time.

After consultation with the citizens of Tuskegee, I set July 4, 1881, as the day for the opening of the school in the little shanty and church which had been secured for its accommodation. The white people, as well as the coloured, were greatly interested in the starting of the new school, and the opening day was looked forward to with much earnest discussion. There were not a few white people in the vicinity of Tuskegee who looked with some disfavour upon the project. They questioned its value to the coloured people, and had a fear that it might result in bringing about trouble between the races. Some had the feeling that in proportion as the Negro received education, in the same proportion would his value decrease as an economic factor in the state. These people feared the result of education would be that the Negroes would leave the farms, and that it would be difficult to secure them for domestic service.

The white people who questioned the wisdom of starting this new school had in their minds pictures of what was called an educated Negro, with a high hat, imitation gold eye-glasses, a showy walking-stick, kid gloves, fancy boots, and what not — in a word, a man who was

determined to live by his wits. It was difficult for these people to see how education would produce any other kind of a coloured man.

In the midst of all the difficulties which I encountered in getting the little school started, and since then through a period of nineteen years, there are two men among all the many friends of the school in Tuskegee upon whom I have depended constantly for advice and guidance; and the success of the undertaking is largely due to these men, from whom I have never sought anything in vain. I mention them simply as types. One is a white man and an ex-slaveholder, Mr. George W. Campbell; the other is a black man and an ex-slave, Mr. Lewis Adams. These were the men who wrote to General Armstrong for a teacher.

Mr. Campbell is a merchant and banker, and had had little experience in dealing with matters pertaining to education. Mr. Adams was a mechanic, and had learned the trades of shoemaking, harnessmaking, and tinsmithing during the days of slavery. He had never been to school a day in his life, but in some way he had learned to read and write while a slave. From the first, these two men saw clearly what my plan of education was, sympathized with me, and supported me in every effort. In the days which were darkest financially for the school, Mr. Campbell was never appealed to when he was not willing to extend all the aid in his power. I do not know two men, one an ex-slaveholder, one an ex-slave, whose advice and judgment I would feel more like following in everything which concerns the life and development of the school at Tuskegee than those of these two men.

I have always felt that Mr. Adams, in a large degree, derived his unusual power of mind from the training given his hands in the process of mastering well three trades during the days of slavery. If one goes to-day into any Southern town, and asks for the leading and most reliable coloured man in the community, I believe that in five cases out of ten he will be directed to a Negro who learned a trade during the days of slavery.

On the morning that the school opened, thirty students reported for admission. I was the only teacher. The students were about equally divided between the sexes. Most of them lived in Macon County, the county in which Tuskegee is situated, and of which it is the county-seat. A great many more students wanted to enter the school, but it had been decided to receive only those who were above fifteen years of age, and who had previously received some education. The greater part of the thirty were public-school teachers, and some of them were nearly forty years of age. With the teachers came some of their former pupils,

and when they were examined it was amusing to note that in several cases the pupil entered a higher class than did his former teacher. It was also interesting to note how many big books some of them had studied, and how many high-sounding subjects some of them claimed to have mastered. The bigger the book and the longer the name of the subject, the prouder they felt of their accomplishment. Some had studied Latin, and one or two Greek. This they thought entitled them to special distinction.

In fact, one of the saddest things I saw during the month of travel which I have described was a young man, who had attended some high school, sitting down in a one-room cabin, with grease on his clothing, filth all around him, and weeds in the yard and garden, engaged in studying a French grammar.

The students who came first seemed to be fond of memorizing long and complicated "rules" in grammar and mathematics, but had little thought or knowledge of applying these rules to the everyday affairs of their life. One subject which they liked to talk about, and tell me that they had mastered, in arithmetic, was "banking and discount," but I soon found out that neither they nor almost any one in the neighbourhood in which they lived had ever had a bank account. In registering the names of the students, I found that almost every one of them had one or more middle initials. When I asked what the "J" stood for, in the name of John J. Jones, it was explained to me that this was a part of his "entitles." Most of the students wanted to get an education because they thought it would enable them to earn more money as school-teachers.

Notwithstanding what I have said about them in these respects, I have never seen a more earnest and willing company of young men and women than these students were. They were all willing to learn the right thing as soon as it was shown them what was right. I was determined to start them off on a solid and thorough foundation, so far as their books were concerned. I soon learned that most of them had the merest smattering of the high-sounding things that they had studied. While they could locate the Desert of Sahara or the capital of China on an artificial globe, I found out that the girls could not locate the proper places for the knives and forks on an actual dinner-table, or the places on which the bread and meat should be set.

I had to summon a good deal of courage to take a student who had been studying cube root and "banking and discount," and explain to him that the wisest thing for him to do first was thoroughly to master the multiplication table.

The number of pupils increased each week, until by the end of the first month there were nearly fifty. Many of them, however, said that, as they could remain only for two or three months, they wanted to enter a high class and get a diploma the first year if possible.

At the end of the first six weeks a new and rare face entered the school as a co-teacher. This was Miss Olivia A. Davidson, who later became my wife. Miss Davidson was born in Ohio, and received her preparatory education in the public schools of that state. When little more than a girl, she heard of the need of teachers in the South. She went to the state of Mississippi and began teaching there. Later she taught in the city of Memphis. While teaching in Mississippi, one of her pupils became ill with smallpox. Every one in the community was so frightened that no one would nurse the boy. Miss Davidson closed her school and remained by the bedside of the boy night and day until he recovered. While she was at her Ohio home on her vacation, the worst epidemic of yellow fever broke out in Memphis, Tenn., that perhaps has ever occurred in the South. When she heard of this, she at once telegraphed the Mayor of Memphis, offering her services as a yellow-fever nurse, although she had never had the disease.

Miss Davidson's experience in the South showed her that the people needed something more than mere book-learning. She heard of the Hampton system of education, and decided that this was what she wanted in order to prepare herself for better work in the South. The attention of Mrs. Mary Hemenway, of Boston, was attracted to her rare ability. Through Mrs. Hemenway's kindness and generosity, Miss Davidson, after graduating at Hampton, received an opportunity to complete a two years' course of training at the Massachusetts State Normal School at Framingham.

Before she went to Framingham, some one suggested to Miss Davidson that, since she was so very light in colour, she might find it more comfortable not to be known as a coloured woman in this school in Massachusetts. She at once replied that under no circumstances and for no considerations would she consent to deceive any one in regard to her racial identity.

Soon after her graduation from the Framingham institution, Miss Davidson came to Tuskegee, bringing into the school many valuable and fresh ideas as to the best methods of teaching, as well as a rare moral character and a life of unselfishness that I think has seldom been equalled. No single individual did more toward laying the foundations

of the Tuskegee Institute so as to insure the successful work that has been done there than Olivia A. Davidson.

Miss Davidson and I began consulting as to the future of the school from the first. The students were making progress in learning books and in developing their minds; but it became apparent at once that, if we were to make any permanent impression upon those who had come to us for training, we must do something besides teach them mere books. The students had come from homes where they had had no opportunities for lessons which would teach them how to care for their bodies. With few exceptions, the homes in Tuskegee in which the students boarded were but little improvement upon those from which they had come. We wanted to teach the students how to bathe; how to care for their teeth and clothing. We wanted to teach them what to eat, and how to eat it properly, and how to care for their rooms. Aside from this, we wanted to give them such a practical knowledge of some one industry, together with the spirit of industry, thrift, and economy, that they would be sure of knowing how to make a living after they had left us. We wanted to teach them to study actual things instead of mere books alone.

We found that the most of our students came from the country districts, where agriculture in some form or other was the main dependence of the people. We learned that about eighty-five per cent of the coloured people in the Gulf states depended upon agriculture for their living. Since this was true, we wanted to be careful not to educate our students out of sympathy with agricultural life, so that they would be attracted from the country to the cities, and yield to the temptation of trying to live by their wits. We wanted to give them such an education as would fit a large proportion of them to be teachers, and at the same time cause them to return to the plantation districts and show the people there how to put new energy and new ideas into farming, as well as into the intellectual and moral and religious life of the people.

All these ideas and needs crowded themselves upon us with a seriousness that seemed well-nigh overwhelming. What were we to do? We had only the little old shanty and the abandoned church which the good coloured people of the town of Tuskegee had kindly loaned us for the accommodation of the classes. The number of students was increasing daily. The more we saw of them, and the more we travelled through the country districts, the more we saw that our efforts were reaching, to only a partial degree, the actual needs of the people whom we wanted to lift

up through the medium of the students whom we should educate and send out as leaders.

The more we talked with the students, who were then coming to us from several parts of the state, the more we found that the chief ambition among a large proportion of them was to get an education so that they would not have to work any longer with their hands.

This is illustrated by a story told of a coloured man in Alabama, who, one hot day in July, while he was at work in a cotton-field, suddenly stopped, and, looking toward the skies, said: "O Lawd, de cotton am so grassy, de work am so hard, and the sun am so hot dat I b'lieve dis darky am called to preach!"

About three months after the opening of the school, and at the time when we were in the greatest anxiety about our work, there came into the market for sale an old and abandoned plantation which was situated about a mile from the town of Tuskegee. The mansion house — or "big house," as it would have been called — which had been occupied by the owners during slavery, had been burned. After making a careful examination of this place, it seemed to be just the location that we wanted in order to make our work effective and permanent.

But how were we to get it? The price asked for it was very little — only five hundred dollars — but we had no money, and we were strangers in the town and had no credit. The owner of the land agreed to let us occupy the place if we could make a payment of two hundred and fifty dollars down, with the understanding that the remaining two hundred and fifty dollars must be paid within a year. Although five hundred dollars was cheap for the land, it was a large sum when one did not have any part of it.

In the midst of the difficulty I summoned a great deal of courage and wrote to my friend General J. F. B. Marshall, the Treasurer of the Hampton Institute, putting the situation before him and beseeching him to lend me the two hundred and fifty dollars on my own personal responsibility. Within a few days a reply came to the effect that he had no authority to lend me money belonging to the Hampton Institute, but that he would gladly lend me the amount needed from his own personal funds.

I confess that the securing of this money in this way was a great surprise to me, as well as a source of gratification. Up to that time I never had had in my possession so much money as one hundred dollars at a time, and the loan which I had asked General Marshall for seemed a

tremendously large sum to me. The fact of my being responsible for the repaying of such a large amount of money weighed very heavily upon me.

I lost no time in getting ready to move the school on to the new farm. At the time we occupied the place there were standing upon it a cabin, formerly used as the dining room, an old kitchen, a stable, and an old hen-house. Within a few weeks we had all of these structures in use. The stable was repaired and used as a recitation-room, and very presently the hen-house was utilized for the same purpose.

I recall that one morning, when I told an old coloured man who lived near, and who sometimes helped me, that our school had grown so large that it would be necessary for us to use the hen-house for school purposes, and that I wanted him to help me give it a thorough cleaning out the next day, he replied, in the most earnest manner: "What you mean, boss? You sholy ain't gwine clean out de hen-house in de *day-time*?"

Nearly all the work of getting the new location ready for school purposes was done by the students after school was over in the afternoon. As soon as we got the cabins in condition to be used, I determined to clear up some land so that we could plant a crop. When I explained my plan to the young men, I noticed that they did not seem to take to it very kindly. It was hard for them to see the connection between clearing land and an education. Besides, many of them had been school-teachers, and they questioned whether or not clearing land would be in keeping with their dignity. In order to relieve them from any embarrassment, each afternoon after school I took my axe and led the way to the woods. When they saw that I was not afraid or ashamed to work, they began to assist with more enthusiasm. We kept at the work each afternoon, until we had cleared about twenty acres and had planted a crop.

In the meantime Miss Davidson was devising plans to repay the loan. Her first effort was made by holding festivals, or "suppers." She made a personal canvass among the white and coloured families in the town of Tuskegee, and got them to agree to give something, like a cake, a chicken, bread, or pies, that could be sold at the festival. Of course the coloured people were glad to give anything that they could spare, but I want to add that Miss Davidson did not apply to a single white family, so far as I now remember, that failed to donate something; and in many ways the white families showed their interest in the school.

Several of these festivals were held, and quite a little sum of money was raised. A canvass was also made among the people of both races for direct gifts of money, and most of those applied to gave small sums. It was often pathetic to note the gifts of the older coloured people, most of whom had spent their best days in slavery. Sometimes they would give five cents, sometimes twenty-five cents. Sometimes the contribution was a quilt, or a quantity of sugarcane. I recall one old coloured woman, who was about seventy years of age, who came to see me when we were raising money to pay for the farm. She hobbled into the room where I was, leaning on a cane. She was clad in rags; but they were clean. She said: "Mr. Washin'ton, God knows I spent de bes' days of my life in slavery. God knows I's ignorant an' poor; but," she added, "I knows what you an' Miss Davidson is tryin' to do. I knows you is tryin' to make better men an' better women for de coloured race. I ain't got no money, but I wants you to take dese six eggs, what I's been savin' up, an' I wants you to put dese six eggs into de eddication of dese boys an' gals."

Since the work at Tuskegee started, it has been my privilege to receive many gifts for the benefit of the institution, but never any, I think, that touched me so deeply as this one.

CHAPTER IX

Anxious Days and Sleepless Nights

THE COMING OF Christmas, that first year of our residence in Alabama, gave us an opportunity to get a farther insight into the real life of the people. The first thing that reminded us that Christmas had arrived was the "foreday" visits of scores of children rapping at our doors, asking for "Chris'mus gifts! Chris'mus gifts!" Between the hours of two o'clock and five o'clock in the morning I presume that we must have had a half-hundred such calls. This custom prevails throughout this portion of the South to-day.

During the days of slavery it was a custom quite generally observed throughout all the Southern states to give the coloured people a week of holiday at Christmas, or to allow the holiday to continue as long as the "yule log" lasted. The male members of the race, and often the female

members, were expected to get drunk. We found that for a whole week the coloured people in and around Tuskegee dropped work the day before Christmas, and that it was difficult to get any one to perform any service from the time they stopped work until after the New Year. Persons who at other times did not use strong drink thought it quite the proper thing to indulge in it rather freely during the Christmas week. There was a widespread hilarity, and a free use of guns, pistols, and gunpowder generally. The sacredness of the season seemed to have been almost wholly lost sight of.

During this first Christmas vacation I went some distance from the town to visit the people on one of the large plantations. In their poverty and ignorance it was pathetic to see their attempts to get joy out of the season that in most parts of the country is so sacred and so dear to the heart. In one cabin I noticed that all that the five children had to remind them of the coming of Christ was a single bunch of fire-crackers, which they had divided among them. In another cabin, where there were at least a half-dozen persons, they had only ten cents' worth of ginger-cakes, which had been bought in the store the day before. In another family they had only a few pieces of sugarcane. In still another cabin I found nothing but a new jug of cheap, mean whiskey, which the husband and wife were making free use of, notwithstanding the fact that the husband was one of the local ministers. In a few instances I found that the people had gotten hold of some bright-coloured cards that had been designed for advertising purposes, and were making the most of those. In other homes some member of the family had bought a new pistol. In the majority of cases there was nothing to be seen in the cabin to remind one of the coming of the Saviour, except that the people had ceased work in the fields and were lounging about their homes. At night, during Christmas week, they usually had what they called a "frolic," in some cabin on the plantation. This meant a kind of rough dance, where there was likely to be a good deal of whiskey used, and where there might be some shooting or cutting with razors.

While I was making this Christmas visit I met an old coloured man who was one of the numerous local preachers, who tried to convince me, from the experience Adam had in the Garden of Eden, that God had cursed all labour, and that, therefore, it was a sin for any man to work. For that reason this man sought to do as little work as possible. He seemed at that time to be supremely happy, because he was living, as he expressed it, through one week that was free from sin.

In the school we made a special effort to teach our students the meaning of Christmas, and to give them lessons in its proper observance. In this we have been successful to a degree that makes me feel safe in saying that the season now has a new meaning, not only through all that immediate region, but, in a measure, wherever our graduates have gone.

At the present time one of the most satisfactory features of the Christmas and Thanksgiving seasons at Tuskegee is the unselfish and beautiful way in which our graduates and students spend their time in administering to the comfort and happiness of others, especially the unfortunate. Not long ago some of our young men spent a holiday in rebuilding a cabin for a helpless coloured woman who is about seventy-five years old. At another time I remember that I made it known in chapel, one night, that a very poor student was suffering from cold, because he needed a coat. The next morning two coats were sent to my office for him.

I have referred to the disposition on the part of the white people in the town of Tuskegee and vicinity to help the school. From the first, I resolved to make the school a real part of the community in which it was located. I was determined that no one should have the feeling that it was a foreign institution, dropped down in the midst of the people, for which they had no responsibility and in which they had no interest. I noticed that the very fact that they had been asked to contribute toward the purchase of the land made them begin to feel as if it was going to be their school, to a large degree. I noted that just in proportion as we made the white people feel that the institution was a part of the life of the community, and that, while we wanted to make friends in Boston, for example, we also wanted to make white friends in Tuskegee, and that we wanted to make the school of real service to all the people, their attitude toward the school became favourable.

Perhaps I might add right here, what I hope to demonstrate later, that, so far as I know, the Tuskegee school at the present time has no warmer and more enthusiastic friends anywhere than it has among the white citizens of Tuskegee and throughout the state of Alabama and the entire South. From the first, I have advised our people in the South to make friends in every straightforward, manly way with their next-door neighbour, whether he be a black man or a white man. I have also advised them, where no principle is at stake, to consult the interests of their local communities, and to advise with their friends in regard to their voting.

For several months the work of securing the money with which to pay for the farm went on without ceasing. At the end of three months enough was secured to repay the loan of two hundred and fifty dollars to General Marshall, and within two months more we had secured the entire five hundred dollars and had received a deed of the one hundred acres of land. This gave us a great deal of satisfaction. It was not only a source of satisfaction to secure a permanent location for the school, but it was equally satisfactory to know that the greater part of the money with which it was paid for had been gotten from the white and coloured people in the town of Tuskegee. The most of this money was obtained by holding festivals and concerts, and from small individual donations.

Our next effort was in the direction of increasing the cultivation of the land, so as to secure some return from it, and at the same time give the students training in agriculture. All the industries at Tuskegee have been started in natural and logical order, growing out of the needs of a community settlement. We began with farming, because we wanted something to eat.

Many of the students, also, were able to remain in school but a few weeks at a time, because they had so little money with which to pay their board. Thus another object which made it desirable to get an industrial system started was in order to make it available as a means of helping the students to earn money enough so that they might be able to remain in school during the nine months' session of the school year.

The first animal that the school came into possession of was an old blind horse given us by one of the white citizens of Tuskegee. Perhaps I may add here that at the present time the school owns over two hundred horses, colts, mules, cows, calves, and oxen, and about seven hundred hogs and pigs, as well as a large number of sheep and goats.

The school was constantly growing in numbers, so much so that, after we had got the farm paid for, the cultivation of the land begun, and the old cabins which we had found on the place somewhat repaired, we turned our attention toward providing a large, substantial building. After having given a good deal of thought to the subject, we finally had the plans drawn for a building that was estimated to cost about six thousand dollars. This seemed to us a tremendous sum, but we knew that the school must go backward or forward, and that our work would mean little unless we could get hold of the students in their home life.

One incident which occurred about this time gave me a great deal of

satisfaction as well as surprise. When it became known in the town that we were discussing the plans for a new, large building, a Southern white man who was operating a sawmill not far from Tuskegee came to me and said that he would gladly put all the lumber necessary to erect the building on the grounds, with no other guarantee for payment than my word that it would be paid for when we secured some money. I told the man frankly that at the time we did not have in our hands one dollar of the money needed. Notwithstanding this, he insisted on being allowed to put the lumber on the grounds. After we had secured some portion of the money we permitted him to do this.

Miss Davidson again began the work of securing in various ways small contributions for the new building from the white and coloured people in and near Tuskegee. I think I never saw a community of people so happy over anything as were the coloured people over the prospect of this new building. One day, when we were holding a meeting to secure funds for its erection, an old, ante-bellum coloured man came a distance of twelve miles and brought in his ox-cart a large hog. When the meeting was in progress, he rose in the midst of the company and said that he had no money which he could give, but that he had raised two fine hogs, and that he had brought one of them as a contribution toward the expenses of the building. He closed his announcement by saying: "Any nigger that's got any love for his race, or any respect for himself, will bring a hog to the next meeting." Quite a number of men in the community also volunteered to give several days' work, each, toward the erection of the building.

After we had secured all the help that we could in Tuskegee, Miss Davidson decided to go North for the purpose of securing additional funds. For weeks she visited individuals and spoke in churches and before Sunday schools and other organizations. She found this work quite trying, and often embarrassing. The school was not known, but she was not long in winning her way into the confidence of the best people in the North.

The first gift from any Northern person was received from a New York lady whom Miss Davidson met on the boat that was bringing her North. They fell into a conversation, and the Northern lady became so much interested in the effort being made at Tuskegee that before they parted Miss Davidson was handed a check for fifty dollars. For some time before our marriage, and also after it, Miss Davidson kept up the work of securing money in the North and in the South by interesting people by personal visits and through correspondence. At the same

time she kept in close touch with the work at Tuskegee, as lady principal and classroom teacher. In addition to this, she worked among the older people in and near Tuskegee, and taught a Sunday school class in the town. She was never very strong, but never seemed happy unless she was giving all of her strength to the cause which she loved. Often, at night, after spending the day in going from door to door trying to interest persons in the work at Tuskegee, she would be so exhausted that she could not undress herself. A lady upon whom she called, in Boston, afterward told me that at one time when Miss Davidson called to see her and sent up her card the lady was detained a little before she could see Miss Davidson, and when she entered the parlour she found Miss Davidson so exhausted that she had fallen asleep.

While putting up our first building, which was named Porter Hall, after Mr. A. H. Porter, of Brooklyn, N.Y., who gave a generous sum toward its erection, the need for money became acute. I had given one of our creditors a promise that upon a certain day he should be paid four hundred dollars. On the morning of that day we did not have a dollar. The mail arrived at the school at ten o'clock, and in this mail there was a check sent by Miss Davidson for exactly four hundred dollars. I could relate many instances of almost the same character. This four hundred dollars was given by two ladies in Boston. Two years later, when the work at Tuskegee had grown considerably, and when we were in the midst of a season when we were so much in need of money that the future looked doubtful and gloomy, the same two Boston ladies sent us six thousand dollars. Words cannot describe our surprise, or the encouragement that the gift brought to us. Perhaps I might add here that for fourteen years these same friends have sent us six thousand dollars each year.

As soon as the plans were drawn for the new building, the students began digging out the earth where the foundations were to be laid, working after the regular classes were over. They had not fully outgrown the idea that it was hardly the proper thing for them to use their hands, since they had come there, as one of them expressed it, "to be educated, and not to work." Gradually, though, I noted with satisfaction that a sentiment in favour of work was gaining ground. After a few weeks of hard work the foundations were ready, and a day was appointed for the laying of the corner-stone.

When it is considered that the laying of this corner-stone took place in the heart of the South, in the "Black Belt," in the centre of that part of

our country that was most devoted to slavery; that at that time slavery had been abolished only about sixteen years; that only sixteen years before that no Negro could be taught from books without the teacher receiving the condemnation of the law or of public sentiment—when all this is considered, the scene that was witnessed on that spring day at Tuskegee was a remarkable one. I believe there are few places in the world where it could have taken place.

The principal address was delivered by the Hon. Waddy Thompson, the Superintendent of Education for the county. About the corner-stone were gathered the teachers, the students, their parents and friends, the county officials—who were white—and all the leading white men in that vicinity, together with many of the black men and women whom these same white people but a few years before had held a title to as property. The members of both races were anxious to exercise the privilege of placing under the corner-stone some memento.

Before the building was completed we passed through some very trying seasons. More than once our hearts were made to bleed, as it were, because bills were falling due that we did not have the money to meet. Perhaps no one who has not gone through the experience, month after month, of trying to erect buildings and provide equipment for a school when no one knew where the money was to come from, can properly appreciate the difficulties under which we laboured. During the first years at Tuskegee I recall that night after night I would roll and toss on my bed, without sleep, because of the anxiety and uncertainty which we were in regarding money. I knew that, in a large degree, we were trying an experiment—that of testing whether or not it was possible for Negroes to build up and control the affairs of a large educational institution. I knew that if we failed it would injure the whole race. I knew that the presumption was against us. I knew that in the case of white people beginning such an enterprise it would be taken for granted that they were going to succeed, but in our case I felt that people would be surprised if we succeeded. All this made a burden which pressed down on us, sometimes, it seemed, at the rate of a thousand pounds to the square inch.

In all our difficulties and anxieties, however, I never went to a white or a black person in the town of Tuskegee for any assistance that was in their power to render, without being helped according to their means. More than a dozen times, when bills figuring up into the hundreds of dollars were falling due, I applied to the white men of Tuskegee for

small loans, often borrowing small amounts from as many as a half-dozen persons, to meet our obligations. One thing I was determined to do from the first, and that was to keep the credit of the school high; and this, I think I can say without boasting, we have done all through these years.

I shall always remember a bit of advice given me by Mr. George W. Campbell, the white man to whom I have referred as the one who induced General Armstrong to send me to Tuskegee. Soon after I entered upon the work Mr. Campbell said to me, in his fatherly way: "Washington, always remember that credit is capital."

At one time when we were in the greatest distress for money that we ever experienced, I placed the situation frankly before General Armstrong. Without hesitation he gave me his personal check for all the money which he had saved for his own use. This was not the only time that General Armstrong helped Tuskegee in this way. I do not think I have ever made this fact public before.

During the summer of 1882, at the end of the first year's work of the school, I was married to Miss Fannie N. Smith, of Malden, W. Va. We began keeping house in Tuskegee early in the fall. This made a home for our teachers, who now had been increased to four in number. My wife was also a graduate of the Hampton Institute. After earnest and constant work in the interests of the school, together with her house-keeping duties, my wife passed away in May, 1884. One child, Portia M. Washington, was born during our marriage.

From the first, my wife most earnestly devoted her thoughts and time to the work of the school, and was completely one with me in every interest and ambition. She passed away, however, before she had an opportunity of seeing what the school was designed to be.

CHAPTER X

A Harder Task than Making Bricks without Straw

FROM THE VERY beginning, at Tuskegee, I was determined to have the students do not only the agricultural and domestic work, but to have them erect their own buildings. My plan was to have them, while performing this service, taught the latest and best methods of labour, so

perfect freedom, in my hearing, what was going to take place the next day. We were met by a committee in Atlanta. Almost the first thing that I heard when I got off the train in that city was an expression something like this, from an old coloured man near by: "Dat's de man of my race what's gwine to make a speech at de Exposition to-morrow. I'se sho' gwine to hear him."

Atlanta was literally packed, at the time, with people from all parts of this country, and with representatives of foreign governments, as well as with military and civic organizations. The afternoon papers had forecasts of the next day's proceedings in flaring headlines. All this tended to add to my burden. I did not sleep much that night. The next morning, before day, I went carefully over what I intended to say. I also kneeled down and asked God's blessing upon my effort. Right here, perhaps, I ought to add that I make it a rule never to go before an audience, on any occasion, without asking the blessing of God upon what I want to say.

I always make it a rule to make especial preparation for each separate address. No two audiences are exactly alike. It is my aim to reach and talk to the heart of each individual audience, taking it into my confidence very much as I would a person. When I am speaking to an audience, I care little for how what I am saying is going to sound in the newspapers, or to another audience, or to an individual. At the time, the audience before me absorbs all my sympathy, thought, and energy.

Early in the morning a committee called to escort me to my place in the procession which was to march to the Exposition grounds. In this procession were prominent coloured citizens in carriages, as well as several Negro military organizations. I noted that the Exposition officials seemed to go out of their way to see that all of the coloured people in the procession were properly placed and properly treated. The procession was about three hours in reaching the Exposition grounds, and during all of this time the sun was shining down upon us disagreeably hot. When we reached the grounds, the heat, together with my nervous anxiety, made me feel as if I were about ready to collapse, and to feel that my address was not going to be a success. When I entered the audience-room, I found it packed with humanity from bottom to top, and there were thousands outside who could not get in.

The room was very large, and well suited to public speaking. When I entered the room, there were vigorous cheers from the coloured portion of the audience, and faint cheers from some of the white people. I had been told, while I had been in Atlanta, that while many white people

were going to be present to hear me speak, simply out of curiosity, and that others who would be present would be in full sympathy with me; there was a still larger element of the audience which would consist of those who were going to be present for the purpose of hearing me make a fool of myself, or, at least, of hearing me say some foolish thing, so that they could say to the officials who had invited me to speak, "I told you so!"

One of the trustees of the Tuskegee Institute, as well as my personal friend, Mr. William H. Baldwin, Jr. was at the time General Manager of the Southern Railroad, and happened to be in Atlanta on that day. He was so nervous about the kind of reception that I would have, and the effect that my speech would produce, that he could not persuade himself to go into the building, but walked back and forth in the grounds outside until the opening exercises were over.

CHAPTER XIV

The Atlanta Exposition Address

THE ATLANTA EXPOSITION, at which I had been asked to make an address as a representative of the Negro race, as stated in the last chapter, was opened with a short address from Governor Bullock. After other interesting exercises, including an invocation from Bishop Nelson, of Georgia, a dedicatory ode by Albert Howell, Jr., and addresses by the President of the Exposition and Mrs. Joseph Thompson, the President of the Woman's Board, Governor Bullock introduced me with the words, "We have with us to-day a representative of Negro enterprise and Negro civilization."

When I arose to speak, there was considerable cheering, especially from the coloured people. As I remember it now, the thing that was uppermost in my mind was the desire to say something that would cement the friendship of the races and bring about hearty coöperation between them. So far as my outward surroundings were concerned, the only thing that I recall distinctly now is that when I got up, I saw thousands of eyes looking intently into my face. The following is the address which I delivered:—

MR. PRESIDENT AND GENTLEMEN OF THE BOARD OF DIRECTORS
AND CITIZENS. 9/1895

One-third of the population of the South is of the Negro race. No enterprise seeking the material, civil, or moral welfare of this section can disregard this element of our population and reach the highest success. I but convey to you, Mr. President and Directors, the sentiment of the masses of my race when I say that in no way have the value and manhood of the American Negro been more fittingly and generously recognized than by the managers of this magnificent Exposition at every stage of its progress. It is a recognition that will do more to cement the friendship of the two races than any occurrence since the dawn of our freedom.

Not only this, but the opportunity here afforded will awaken among us a new era of industrial progress. Ignorant and inexperienced, it is not strange that in the first years of our new life we began at the top instead of at the bottom; that a seat in Congress or the state legislature was more sought than real estate or industrial skill; that the political convention or stump speaking had more attractions than starting a dairy farm or truck garden.

A ship lost at sea for many days suddenly sighted a friendly vessel. From the mast of the unfortunate vessel was seen a signal, "Water, water; we die of thirst!" The answer from the friendly vessel at once came back, "Cast down your bucket where you are." A second time the signal, "Water, water; send us water!" ran up from the distressed vessel, and was answered, "Cast down your bucket where you are." And a third and fourth signal for water was answered, "Cast down your bucket where you are." The captain of the distressed vessel, at last heeding the injunction, cast down his bucket, and it came up full of fresh, sparkling water from the mouth of the Amazon River. To those of my race who depend on bettering their condition in a foreign land or who underestimate the importance of cultivating friendly relations with the Southern white man, who is their next-door neighbour, I would say: "Cast down your bucket where you are" — cast it down in making friends in every manly way of the people of all races by whom we are surrounded.

+ Cast it down in agriculture, mechanics, in commerce, in domestic service, and in the professions. And in this connection it is well to bear in mind that whatever other sins the South may be called to bear, when it comes to business, pure and simple, it is in the South that the

Negro is given a man's chance in the commercial world, and in nothing is this Exposition more eloquent than in emphasizing this chance. Our greatest danger is that in the great leap from slavery to freedom we may overlook the fact that the masses of us are to live by the productions of our hands, and fail to keep in mind that we shall prosper in proportion as we learn to dignify and glorify common labour and put brains and skill into the common occupations of life; shall prosper in proportion as we learn to draw the line between the superficial and the substantial, the ornamental gewgaws of life and the useful. No race can prosper till it learns that there is as much dignity in tilling a field as in writing a poem. It is at the bottom of life we must begin, and not at the top. Nor should we permit our grievances to overshadow our opportunities.

To those of the white race who look to the incoming of those of foreign birth and strange tongue and habits for the prosperity of the South, were I permitted I would repeat what I say to my own race, "Cast down your bucket where you are." Cast it down among the eight millions of Negroes whose habits you know, whose fidelity and love you have tested in days when to have proved treacherous meant the ruin of your firesides. Cast down your bucket among these people who have, without strikes and labour wars, tilled your fields, cleared your forests, builded your railroads and cities, and brought forth treasures from the bowels of the earth, and helped make possible this magnificent representation of the progress of the South. Casting down your bucket among my people, helping and encouraging them as you are doing on these grounds, and to education of head, hand, and heart, you will find that they will buy your surplus land, make blossom the waste places in your fields, and run your factories. While doing this, you can be sure in the future, as in the past, that you and your families will be surrounded by the most patient, faithful, law-abiding, and unresentful people that the world has seen. ✓ As we have proved our loyalty to you in the past, in nursing your children, watching by the sick-bed of your mothers and fathers, and often following them with tear-dimmed eyes to their graves, so in the future, in our humble way, we shall stand by you with a devotion that no foreigner can approach, ready to lay down our lives, if need be, in defence of yours, interlacing our industrial, commercial, civil, and religious life with yours in a way that shall make the interests of both races one. In all things that are purely social we can be as separate as the fingers, yet one as the hand in all things essential to mutual progress. ✕

X There is no defence or security for any of us except in the highest intelligence and development of all. If anywhere there are efforts tending to curtail the fullest growth of the Negro, let these efforts be turned into stimulating, encouraging, and making him the most useful and intelligent citizen. Effort or means so invested will pay a thousand per cent interest. These efforts will be twice blessed—"blessing him that gives and him that takes."

There is no escape through law of man or God from the inevitable:—

The laws of changeless justice bind
Oppressor with oppressed;
And close as sin and suffering joined
We march to fate abreast.

Nearly sixteen millions of hands will aid you in pulling the load upward, or they will pull against you the load downward. We shall constitute one-third and more of the ignorance and crime of the South, or one-third its intelligence and progress; we shall contribute one-third to the business and industrial prosperity of the South, or we shall prove a veritable body of death, stagnating, depressing, retarding every effort to advance the body politic.

Gentlemen of the Exposition, as we present to you our humble effort at an exhibition of our progress, you must not expect overmuch. Starting thirty years ago with ownership here and there in a few quilts and pumpkins and chickens (gathered from miscellaneous sources), remember the path that has led from these to the inventions and production of agricultural implements, buggies, steam-engines, newspapers, books, statuary, carving, paintings, the management of drug-stores and banks, has not been trodden without contact with thorns and thistles. While we take pride in what we exhibit as a result of our independent efforts, we do not for a moment forget that our part in this exhibition would fall far short of your expectations but for the constant help that has come to our educational life, not only from the Southern states, but especially from Northern philanthropists, who have made their gifts a constant stream of blessing and encouragement.

X The wisest among my race understand that the agitation of questions of social equality is the extremest folly, and that progress in the enjoyment of all the privileges that will come to us must be the result of severe and constant struggle rather than of artificial forcing. No race that has

anything to contribute to the markets of the world is long in any degree ostracized. It is important and right that all privileges of the law be ours, but it is vastly more important that we be prepared for the exercises of these privileges. The opportunity to earn a dollar in a factory just now is worth infinitely more than the opportunity to spend a dollar in an opera-house.

—In conclusion, may I repeat that nothing in thirty years has given us more hope and encouragement, and drawn us so near to you of the white race, as this opportunity offered by the Exposition; and here bending, as it were, over the altar that represents the results of the struggles of your race and mine, both starting practically empty-handed three decades ago, I pledge that in your effort to work out the great and intricate problem which God has laid at the doors of the South, you shall have at all times the patient, sympathetic help of my race; only let this be constantly in mind, that, while from representations in these buildings of the product of field, of forest, of mine, of factory, letters, and art, much good will come, yet far above and beyond material benefits will be that higher good, that, let us pray God, will come, in a blotting out of sectional differences and racial animosities and suspicions, in a determination to administer absolute justice, in a willing obedience among all classes to the mandates of law. This, this, coupled with our material prosperity, will bring into our beloved South a new heaven and a new earth.

The first thing that I remember, after I had finished speaking, was that Governor Bullock rushed across the platform and took me by the hand, and that others did the same. I received so many and such hearty congratulations that I found it difficult to get out of the building. I did not appreciate to any degree, however, the impression which my address seemed to have made, until the next morning, when I went into the business part of the city. As soon as I was recognized, I was surprised to find myself pointed out and surrounded by a crowd of men who wished to shake hands with me. This was kept up on every street on to which I went, to an extent which embarrassed me so much that I went back to my boarding-place. The next morning I returned to Tuskegee. At the station in Atlanta, and at almost all of the stations at which the train stopped between that city and Tuskegee, I found a crowd of people anxious to shake hands with me.

The papers in all parts of the United States published the address in full, and for months afterward there were complimentary editorial

references to it. Mr. Clark Howell, the editor of the *Atlanta Constitution*, telegraphed to a New York paper, among other words, the following, "I do not exaggerate when I say that Professor Booker T. Washington's address yesterday was one of the most notable speeches, both as to character and as to the warmth of its reception, ever delivered to a Southern audience. The address was a revelation. The whole speech is a platform upon which blacks and whites can stand with full justice to each other."

The Boston *Transcript* said editorially: "The speech of Booker T. Washington at the Atlanta Exposition, this week, seems to have dwarfed all the other proceedings and the Exposition itself. The sensation that it has caused in the press has never been equalled."

I very soon began receiving all kinds of propositions from lecture bureaus, and editors of magazines and papers, to take the lecture platform, and to write articles. One lecture bureau offered me fifty thousand dollars, or two hundred dollars a night and expenses, if I would place my services at its disposal for a given period. To all these communications I replied that my life-work was at Tuskegee; and that whenever I spoke it must be in the interests of the Tuskegee school and my race, and that I would enter into no arrangements that seemed to place a mere commercial value upon my services.

Some days after its delivery I sent a copy of my address to the President of the United States, the Hon. Grover Cleveland. I received from him the following autograph reply: —

GRAY GABLES, BUZZARD'S BAY, MASS.,
October 6, 1895.

BOOKER T. WASHINGTON, ESQ.:

MY DEAR SIR: I thank you for sending me a copy of your address delivered at the Atlanta Exposition.

I thank you with much enthusiasm for making the address. I have read it with intense interest, and I think the Exposition would be fully justified if it did not do more than furnish the opportunity for its delivery. Your words cannot fail to delight and encourage all who wish well for your race; and if our coloured fellow-citizens do not from your utterances gather new hope and form new determinations to gain every valuable advantage offered them by their citizenship, it will be strange indeed.

Yours very truly,
GROVER CLEVELAND.

Later I met Mr. Cleveland, for the first time, when, as President, he visited the Atlanta Exposition. At the request of myself and others he consented to spend an hour in the Negro Building, for the purpose of inspecting the Negro exhibit and of giving the coloured people in attendance an opportunity to shake hands with him. As soon as I met Mr. Cleveland I became impressed with his simplicity, greatness, and rugged honesty. I have met him many times since then, both at public functions and at his private residence in Princeton, and the more I see of him the more I admire him. When he visited the Negro Building in Atlanta he seemed to give himself up wholly, for that hour, to the coloured people. He seemed to be as careful to shake hands with some old coloured "auntie" clad partially in rags, and to take as much pleasure in doing so, as if he were greeting some millionaire. Many of the coloured people took advantage of the occasion to get him to write his name in a book or on a slip of paper. He was as careful and patient in doing this as if he were putting his signature to some great state document.

Mr. Cleveland has not only shown his friendship for me in many personal ways, but has always consented to do anything I have asked of him for our school. This he has done, whether it was to make a personal donation or to use his influence in securing the donations of others. Judging from my personal acquaintance with Mr. Cleveland, I do not believe that he is conscious of possessing any colour prejudice. He is too great for that. In my contact with people I find that, as a rule, it is only the little, narrow people who live for themselves, who never read good books, who do not travel, who never open up their souls in a way to permit them to come into contact with other souls — with the great outside world. No man whose vision is bounded by colour can come into contact with what is highest and best in the world. In meeting men, in many places, I have found that the happiest people are those who do the most for others; the most miserable are those who do the least. I have also found that few things, if any, are capable of making one so blind and narrow as race prejudice. I often say to our students, in the course of my talks to them on Sunday evenings in the chapel, that the longer I live and the more experience I have of the world, the more I am convinced that, after all, the one thing that is most worth living for — and dying for, if need be — is the opportunity of making some one else more happy and more useful.

The coloured people and the coloured newspapers at first seemed to be greatly pleased with the character of my Atlanta address, as well as

with its reception. But after the first burst of enthusiasm began to die away, and the coloured people began reading the speech in cold type, some of them seemed to feel that they had been hypnotized. They seemed to feel that I had been too liberal in my remarks toward the Southern whites, and that I had not spoken out strongly enough for what they termed the "rights" of the race. For a while there was a reaction, so far as a certain element of my own race was concerned, but later these reactionary ones seemed to have been won over to my way of believing and acting.

While speaking of changes in public sentiment, I recall that about ten years after the school at Tuskegee was established, I had an experience that I shall never forget. Dr. Lyman Abbott, then the pastor of Plymouth Church, and also editor of the *Outlook* (then the *Christian Union*), asked me to write a letter for his paper giving my opinion of the exact condition, mental and moral, of the coloured ministers in the South, as based upon my observations. I wrote the letter, giving the exact facts as I conceived them to be. The picture painted was a rather black one — or, since I am black, shall I say "white"? It could not be otherwise with a race but a few years out of slavery, a race which had not had time or opportunity to produce a competent ministry.

What I said soon reached every Negro minister in the country, I think, and the letters of condemnation which I received from them were not few. I think that for a year after the publication of this article every association and every conference or religious body of any kind, of my race, that met, did not fail before adjourning to pass a resolution condemning me, or calling upon me to retract or modify what I had said. Many of these organizations went so far in their resolutions as to advise parents to cease sending their children to Tuskegee. One association even appointed a "missionary" whose duty it was to warn the people against sending their children to Tuskegee. This missionary had a son in the school, and I noticed that, whatever the "missionary" might have said or done with regard to others, he was careful not to take his son away from the institution. Many of the coloured papers, especially those that were the organs of religious bodies, joined in the general chorus of condemnation or demands for retraction.

During the whole time of the excitement, and through all the criticism, I did not utter a word of explanation or retraction. I knew that I was right, and that time and the sober second thought of the people would vindicate me. It was not long before the bishops and other church leaders began to make a careful investigation of the conditions of the

ministry, and they found out that I was right. In fact, the oldest and most influential bishop in one branch of the Methodist Church said that my words were far too mild. Very soon public sentiment began making itself felt, in demanding a purifying of the ministry. While this is not yet complete by any means, I think I may say, without egotism, and I have been told by many of our most influential ministers, that my words had much to do with starting a demand for the placing of a higher type of men in the pulpit. I have had the satisfaction of having many who once condemned me thank me heartily for my frank words.

The change of the attitude of the Negro ministry, so far as regards myself, is so complete that at the present time I have no warmer friends among any class than I have among the clergymen. The improvement in the character and life of the Negro ministers is one of the most gratifying evidences of the progress of the race. My experience with them, as well as other events in my life, convince me that the thing to do, when one feels sure that he has said or done the right thing, and is condemned, is to stand still and keep quiet. If he is right, time will show it.

In the midst of the discussion which was going on concerning my Atlanta speech, I received the letter which I give below, from Dr. Gilman, the President of Johns Hopkins University, who had been made chairman of the judges of award in connection with the Atlanta Exposition: —

JOHNS HOPKINS UNIVERSITY, BALTIMORE,
President's Office, September 30, 1895.

DEAR MR. WASHINGTON: Would it be agreeable to you to be one of the Judges of Award in the Department of Education at Atlanta? If so, I shall be glad to place your name upon the list. A line by telegraph will be welcomed.

Yours very truly,
D. C. GILMAN.

I think I was even more surprised to receive this invitation than I had been to receive the invitation to speak at the opening of the Exposition. It was to be a part of my duty, as one of the jurors, to pass not only upon the exhibits of the coloured schools, but also upon those of the white schools. I accepted the position, and spent a month in Atlanta in performance of the duties which it entailed. The board of jurors was a large one, consisting in all of sixty members. It was about

equally divided between Southern white people and Northern white people. Among them were college presidents, leading scientists and men of letters, and specialists in many subjects. When the group of jurors to which I was assigned met for organization, Mr. Thomas Nelson Page, who was one of the number, moved that I be made secretary of that division, and the motion was unanimously adopted. Nearly half of our division were Southern people. In performing my duties in the inspection of the exhibits of white schools I was in every case treated with respect, and at the close of our labours I parted from my associates with regret.

I am often asked to express myself more freely than I do upon the political condition and the political future of my race. These recollections of my experience in Atlanta give me the opportunity to do so briefly. My own belief is, although I have never before said so in so many words, that the time will come when the Negro in the South will be accorded all the political rights which his ability, character, and material possessions entitle him to. I think, though, that the opportunity to freely exercise such political rights will not come in any large degree through outside or artificial forcing, but will be accorded to the Negro by the Southern white people themselves, and that they will protect him in the exercise of those rights. Just as soon as the South gets over the old feeling that it is being forced by "foreigners," or "aliens," to do something which it does not want to do, I believe that the change in the direction that I have indicated is going to begin. In fact, there are indications that it is already beginning in a slight degree.

Let me illustrate my meaning. Suppose that some months before the opening of the Atlanta Exposition there had been a general demand from the press and public platform outside the South that a Negro be given a place on the opening programme, and that a Negro be placed upon the board of jurors of award. Would any such recognition of the race have taken place? I do not think so. The Atlanta officials went as far as they did because they felt it to be a pleasure, as well as a duty, to reward what they considered merit in the Negro race. Say what we will, there is something in human nature which we cannot blot out, which makes one man, in the end, recognize and reward merit in another, regardless of colour or race.

I believe it is the duty of the Negro — as the greater part of the race is already doing — to deport himself modestly in regard to political claims, depending upon the slow but sure influences that proceed from the possession of property, intelligence, and high character for the full

recognition of his political rights. I think that the according of the full exercise of political rights is going to be a matter of natural, slow growth, not an over-night, gourd-vine affair. I do not believe that the Negro should cease voting, for a man cannot learn the exercise of self-government by ceasing to vote, any more than a boy can learn to swim by keeping out of the water, but I do believe that in his voting he should more and more be influenced by those of intelligence and character who are his next-door neighbours.

I know coloured men who, through the encouragement, help, and advice of Southern white people, have accumulated thousands of dollars' worth of property, but who, at the same time, would never think of going to those same persons for advice concerning the casting of their ballots. This, it seems to me, is unwise and unreasonable, and should cease. In saying this I do not mean that the Negro should trundle, or not vote from principle, for the instant he ceases to vote from principle he loses the confidence and respect of the Southern white man even.

I do not believe that any state should make a law that permits an ignorant and poverty-stricken white man to vote, and prevents a black man in the same condition from voting. Such a law is not only unjust, but it will react, as all unjust laws do, in time; for the effect of such a law is to encourage the Negro to secure education and property, and at the same time it encourages the white man to remain in ignorance and poverty. I believe that in time, through the operation of intelligence and friendly race relations, all cheating at the ballot-box in the South will cease. It will become apparent that the white man who begins by cheating a Negro out of his ballot soon learns to cheat a white man out of his, and that the man who does this ends his career of dishonesty by the theft of property or by some equally serious crime. In my opinion, the time will come when the South will encourage all of its citizens to vote. It will see that it pays better, from every standpoint, to have healthy, vigorous life than to have that political stagnation which always results when one-half of the population has no share and no interest in the Government.

As a rule, I believe in universal, free suffrage, but I believe that in the South we are confronted with peculiar conditions that justify the protection of the ballot in many of the states, for a while at least, either by an educational test, a property test, or by both combined; but whatever tests are required, they should be made to apply with equal and exact justice to both races.